



Strategic Alliances, Joint Ventures and Licensing

2020



















2020: Market leaders in life sciences, technology, energy, communications, financial services and many other industries turn to WilmerHale for legal advice and business insight. Our corporate, licensing, intellectual property and regulatory lawyers regularly handle a broad range of strategic alliance, joint venture, licensing, collaboration, product development, outsourcing, manufacturing, distribution and similar agreements, including many significant deals that are helping to shape the future of science, technology and commerce. We have advised clients throughout the United States, Europe and Asia on strategic alliances that have received industry recognition for their importance, and our lawyers have been recognized as global leaders in these fields. The following is a selection of our recent transactions.

WILMERHALE® 

Counsel of Choice for Strategic Alliances, Joint Ventures and Licensing

Serving industry leaders in life sciences, digital health, financial services, software, semiconductors, telecom and beyond



 <p>Collaboration and licensing agreement with Sanofi Pasteur to develop mRNA vaccines for coronavirus and other pathogens</p>	 <p>Satellite engine customer agreements</p>	 <p>License to CStone Pharmaceuticals of rights to ivosidenib in Greater China</p>	 <p>Synthetic biology collaboration with Ginkgo Bioworks for engineered microbial products</p>	 <p>Marathon sponsorship and services agreements</p>	 <p>Licensing and alliance agreements</p>	 <p>Essential worker transportation app agreement with NYC MTA</p>	 <p>Licensing and collaboration agreements with Beam Therapeutics, BlueRock Therapeutics, Sandhill Therapeutics and Celgene</p>	 <p>IP licensing and commercial agreements</p>	 <p>Commercialization funding transactions with Royalty Pharma</p>
 <p>Outsourcing agreements</p>	 <p>Robot development and commercialization agreements</p>	 <p>Collaboration and licensing agreement with Dicerna Pharmaceuticals for RNAi therapeutics</p>	 <p>Oncology target discovery collaboration and licensing agreement with Bristol-Myers Squibb</p>	 <p>Video game IP licensing advice</p>	 <p>Licensing advice</p>	 <p>Strategic research collaboration with Celgene</p>	 <p>Exhibition and curriculum distribution</p>	 <p>Services agreement with X-Chem and collaboration agreements applying machine learning to drug discovery</p>	
 <p>Licensing advice</p>	 <p>Development funding agreement with SFJ Pharmaceuticals</p>	 <p>Exclusive data agreement with Mayo Clinic</p>	 <p>Licensing advice regarding acquisition by Sebelo Pharmaceuticals</p>	 <p>Cannabinoid research, collaboration and licensing agreement with Amyris</p>	 <p>Licensing and collaboration agreements with AbbVie and Neurocrine Biosciences</p>	 <p>Licensing and supply agreements with Novartis for genetic blindness drug outside of the United States</p>	 <p>Licensing and collaboration agreements with Incyte, Roche and I-Mab</p>	 <p>Food tech licensing and collaboration agreements</p>	 <p>Strategic collaboration with Vertex Pharmaceuticals for RNA-targeted small molecule therapeutics</p>
 <p>Antibody discovery platform transfer agreement with Takeda</p>	 <p>Clinical trial collaboration with Bristol-Myers Squibb to evaluate OPDIVO with Vedanta's microbiome product</p>	 <p>Collaboration and licensing agreement with Acceleron Pharma</p>	 <p>Commercial agreements</p>	 <p>Advertising content licensing</p>	 <p>Financial services and data agreements</p>	 <p>License to Sinovant Sciences of rights to lefamulin in Greater China</p>	 <p>Canine genetic data collaboration agreements</p>	 <p>Licensing and collaboration agreement with Regeneron</p>	

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