
Government Contracts and Procurement Counseling

Government Contracts

We advise government contractors and subcontractors on a broad range of matters that arise within the highly regulated and dynamic environment of government contracting. Our lawyers stand ready to guide clients through the entire government contracting lifecycle—from market research and bid protests to performance disputes and contract closeout. But our counseling during the initial contract formation phase and our compliance advice during contract performance can be critical for avoiding far more costly and risky enforcement and litigation matters. Whether the client is a small vendor of commercial items or a highly sophisticated and experienced major systems or professional services prime contractor, our lawyers provide the same full-service approach to guide them through the complex processes for planning, awarding and executing federal acquisitions. We work closely with clients seeking to win, grow and retain successful business relationships with the government while maximizing commercial opportunity and minimizing risk associated with government transactions.

Experience

Advised a major technical services contractor on its acquisition of another federal contractor, including due diligence review of the acquired government contracting business, negotiation of purchase agreement representations, and novation of the affected contracts.

Advised a top information technology company on a government audit of compliance with General Services Administration price reduction (most-favored pricing) requirements.

Advised a major university in negotiating a contract to operate a federally funded research and development center.

Counseled a technology equipment supplier on Trade Agreements Act and Buy American Act considerations affecting a contractor's offshore manufacturing operations.

Counseled small business concerns on eligibility for and rights in technical data and computer software under Small Business Innovative Research Program awards.

Represented a major communications company in *qui tam* litigation related to alleged improper billing of the federal government for certain taxes and surcharges, in which the district court dismissed the claim for lack of jurisdiction under the first-to-file bar of the False Claims Act and the DC Circuit affirmed the dismissal on appeal.

Secured a rescission of a termination for default of a \$290 million multiyear information technology contract.