
Cross-Border Transactions

WilmerHale's corporate lawyers have a long history of experience with cross-border deals involving mergers and acquisitions, public offerings and capital markets, venture capital, joint ventures and other transactions.

Our team counsels companies across industries, drawing on the firm's internationally recognized life sciences, technology and financial services capabilities, to counsel pharmaceutical companies, medical device developers, software and Internet companies, semiconductor manufacturers, fin tech providers and a wide range of other clients. Our transactional lawyers are backed by regulatory lawyers with deep experience in Committee on Foreign Investment in the United States (CFIUS) and Foreign Corrupt Practices Act (FCPA) requirements, as well as by securities, tax, real estate, antitrust and intellectual property practitioners who are ready to meet the diverse needs of all clients.

Key Contacts



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Related Solutions

Capital Markets

Mergers and Acquisitions

China Transactions

Technology Transactions and
Licensing

Emerging Company and
Venture Capital

Experience

VENTURE CAPITAL

- Representing biopharmaceutical company Celtaxsys in a \$40 million Series D financing. In connection with the financing, Celtaxsys entered into an award and development agreement with Cystic Fibrosis Foundation Therapeutics and licensed its rights in several Eastern European and Asian countries;
- Representing UK company Mirriad in its \$15 million Series A round. Mirriad, which makes technology that enables brands to advertise by integrating into popular TV content and music videos, has an office in India and is expanding in the US;
- Representing Viamet Pharmaceuticals Holdings in investments from US, Irish and other UK-based investors; and
- Representing UXPin, a user experience design tool company with teams in Silicon Valley and Poland, in seed and early-stage financings.

MERGERS & ACQUISITIONS

- Representing Regal Entertainment Group in signing of definitive agreement to be acquired by Cineworld Group PLC, the UK's largest cinema operator;
- Representing BAE Systems in its acquisitions of Atlantic Marine, a ship construction and vessel maintenance services provider, and OASYS Technology, an electro-optical systems company, and in the sale of BAE Systems Safety Products and Schroth Safety Products to Takata Corporation;
- Representing Barclays PLC in the sale of its US wealth and investment management business to Stifel Financial, a US-based brokerage and investment banking firm;
- Representing UK game-maker NaturalMotion in its \$527 million acquisition of Zynga, the world's leading provider of social game services;
- Representing AVIC International Holding (Zhuhai) Company in its \$230 million acquisition of California-based Align Aerospace Holding, as well as in its CFIUS and antitrust filings and in obtaining Chinese regulatory approval for the acquisition;
- Representing Bermuda-based Bacardi Limited in its acquisition of Angel's Share Brands, marking Bacardi's entry into the bourbon category; and
- Representing Lufthansa in numerous M&A transactions, including its acquisition of a 30% stake in bmi British Midland, and joint ventures for its cargo and aircraft maintenance businesses.

IPO/CAPITAL MARKETS

- Representing Yandex N.V., the operator of the leading Search engine in Russia, in its initial public offering;
- Representing UK-based biopharmaceutical company Summit Therapeutics in its initial public offering;
- Representing Austrian-based client Nabriva Therapeutics in its initial public offering;

- Representing the underwriters in UK-based biopharmaceutical company Adaptimmune Therapeutics plc's initial public offering; and
- Representing Danaher Corporation in a €2.7 billion offering of senior notes.

STRATEGIC ALLIANCES, OUTSOURCING & LICENSING

- Counseling on the formation of the Star Alliance—the largest airline alliance in the world, comprising more than 15 international carriers;
- Representing TiVo in a Build-Operate-Transfer M&A and outsourcing deal with Ness USA, in which TiVo contracted Ness to create a dedicated technology facility in Iasi, Romania, from which Ness will provide application development services to TiVo;
- Representing the National Hockey League in its licensing of the NHL Centre Ice television package in Canada;
- Representing Ophthotech in an ex-US licensing and commercialization agreement with Novartis Pharmaceuticals related to the treatment of wet age-related macular degeneration; and
- Counseling Merrimack Pharmaceuticals in an exclusive license and collaboration agreement with Baxter International for the development and commercialization a development-stage drug for pancreatic cancer outside of the United States and Taiwan.

Recognition

- *Chambers Global* – Recognized 34 WilmerHale lawyers and 27 practice areas in their 2020 edition. Among those named “The Leading Global Lawyers for Business” were Mark Borden and Jay Bothwick for corporate/M&A: international/cross-border, Steve Singer for Life Sciences: Corporate/Commercial and Rob Finkel for outsourcing.
- *JUVE Handbook* – A leading legal publication in Germany named WilmerHale's Berlin and Frankfurt offices among its 2012/2013–2019/2020 “Top 50” law firms in Germany, and highly recommended our corporate and mergers and acquisitions practices
- *American Lawyer* – WilmerHale's representation of Hilton Worldwide Holdings in their \$6.5 billion investment by HNA Group was selected as 2017 Global Finance Deal of the Year under the Acquisition Finance category
- *The Legal 500 Deutschland* – Recommended WilmerHale in eight practice areas and 11 WilmerHale lawyers within their respective practice areas in the 2020 edition
- *The International Financial Law Review* – Named WilmerHale to its shortlist of nominees for its 2018 Deals of the Year Award