RHALE LAUNCH

BTI NAMES LANTIER LEE AND WOLFMAN AMONG 2016 CLIENT SERVICE ALL-STARS

><u>NEWS & PHEHEATBONF</u>oggle

> RESEAR Hihancing Toggle

<u>RINT</u> **IP** Toggle

0

3TI Nantes Lanties, Lee and Wolfman Among 2016 Client Service ll-Stars

Company Structure, Formation & Corporate Basics .8.2016

Learn about incorporating your business, non-competes, licensing your IP and decisionmaking processes

artners Bill Lee, Greg Lantier and Jonathan Wolfman have been included in the 2016 edition of the TI Client Servion defars report. Lee and Lantier, partners in the firm's IP Litigation Practice, and Olfman, a partiner in the firm's Gorponate Practice iter an emonage approximately 300 attometysership. ationwide who have been receptized for combining "exceptional legal expertise with practical dvice, business savvy and innovative, effective solutions—all of which help make your clients' lives asier." According to the employees & Consultances only 10% of law firms serving large clients that re home to more than one all-star attorney. funding

ow in its 15th year, the BTI Client Service All-Stars report is composed of more than 300 detailed iterviews with general course and legal decision makers at large organizations that have \$1 billion r more in revenue. The award honors attorneys who have six essential traits: superior client focus, Find out about board membership and roles, and advisory board setup and inovative thought leadership, unmatched business understanding, legal skills, outsized value and <u>compensation</u> utstanding results.

Equity Incentives ne full list of Client Service All-Stars can be found on <u>BTI's website</u>. Understand vesting restrictions and terms, options and restricted stock, and tax differences between ISOs and NSOs

Raising Capital & Securing Funding

Position your company for success with information on how to raise capital and secure funding from banks, VCs, friends and family

Types of Investors

Learn about the differences between bank loans, foreign investors, crowdsourcing, crowdfunding, angels and VCs

Financing Terms & Structures

Explore information related convertible debt, preferred stock term sheets and valuation caps on convertible notes

General

Expand your understanding of IP ownership, terms of service and privacy policies, open source software and more

Patents

Dig deep into information related to if and when to file, to the difference between provisional and utility patents

Trademarks

Explore the best way to obtain a trademark and the difference between a domain name and a trademark

Trade Secrets

Uncover little-known information related to NDAs and patent filings

Copyrights

Read about copyright protection and how to register a copyright

Licensing

<u>Get up to speed on how to grant exclusivity to a reseller, OEM or distributer, license</u> <u>agreement terms, and licensing IP from a university or hospital</u>

General Topics

Time to grow? Learn about taking funds from a strategic investor and international expansion

<u>Sale</u>

Explore how to prepare for due diligence, guidance on selling your business and hiring an investment banker

<u>IPO</u>

Time to take your company public? Prepare your company properly

Meet Toggle

View All Team Members

<u>Build Toggle</u> <u>Startup Dictionary</u> <u>Knowledge Navigator</u> <u>Document Generator</u> <u>Equity Calculator</u>

Q&A Forum

Research Toggle

<u>News & Publications</u> <u>Events</u> <u>Blog</u> <u>Videos</u>

Q