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> SOFTWARE IN PHETRY THE FORMATION ASSOCIATION PRIVATE EQUITY FORUM

<u>RINT</u> **Financing Toggle** 

# oftware had ustry and Information Association Private Equity

**Expansion** Toggle orum

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ew York, New York

Learn about incorporating your business, non-competes, licensing your IP and decisionmaking processes

/ilmerHale is sponsor and host of this forum discussing storage and data management. This event is resented by the defeware Industry and Information Association.

> Explore topics related to allocating equity, vesting terms, tax implications, IP ownership, compensation and employment agreements

# **The Team - Employees & Consultants**

Dive into employee compensation, hiring foreign employees and hiring before securing funding

# **Board of Directors & Advisors**

Find out about board membership and roles, and advisory board setup and <u>compensation</u>

# **Equity Incentives**

Understand vesting restrictions and terms, options and restricted stock, and tax differences between ISOs and NSOs

# **Raising Capital & Securing Funding**

Position your company for success with information on how to raise capital and secure funding from banks, VCs, friends and family

# **Types of Investors**

Learn about the differences between bank loans, foreign investors, crowdsourcing, crowdfunding, angels and VCs

#### **Financing Terms & Structures**

Explore information related convertible debt, preferred stock term sheets and valuation caps on convertible notes

#### **General**

Expand your understanding of IP ownership, terms of service and privacy policies, open source software and more

#### **Patents**

Dig deep into information related to if and when to file, to the difference between provisional and utility patents

# **Trademarks**

Explore the best way to obtain a trademark and the difference between a domain name and a trademark

# **Trade Secrets**

Uncover little-known information related to NDAs and patent filings

# **Copyrights**

Read about copyright protection and how to register a copyright

#### Licensing

<u>Get up to speed on how to grant exclusivity to a reseller, OEM or distributer, license</u> <u>agreement terms, and licensing IP from a university or hospital</u>

# **General Topics**

Time to grow? Learn about taking funds from a strategic investor and international expansion

#### <u>Sale</u>

Explore how to prepare for due diligence, guidance on selling your business and hiring an investment banker

#### <u>IPO</u>

Time to take your company public? Prepare your company properly

#### Meet Toggle

#### View All Team Members

# <u>Build Toggle</u> <u>Startup Dictionary</u> <u>Knowledge Navigator</u> <u>Document Generator</u> <u>Equity Calculator</u>

Q&A Forum

#### Research Toggle

<u>News & Publications</u> <u>Events</u> <u>Blog</u> <u>Videos</u>

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