

# Joe Wyatt

**PARTNER** 

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Joe Wyatt is a corporate lawyer who represents entrepreneurs and startup companies in complex business transactions throughout their lifecycle. For more than 20 years, he has advised startup, high growth and public company clients as well as investors in a variety of transactions. His clients span all technology and biotech sectors—including AI, internet, mobile, e-commerce, social, FinTech, software, consumer, pharmaceutical and medical devices.

Mr. Wyatt's practice focuses on startup company and general corporate counseling, seed and venture capital financings, sell-side and buy-side mergers and acquisitions, joint ventures, equity and debt financings and other growth transactions. He also advises his startup clients on intellectual property, commercial and executive compensation and employee management matters. Learn more about Mr. Wyatt's practice and how he can support your company on WilmerHaleLaunch.com.

### Professional Activities

Mr. Wyatt is a graduate of UC Berkeley, where he works extensively with entrepreneur associations and incubators associated with the university. He regularly serves as a presenter, panelist and judge for organizations such as The Foundry@Citris, Center for Entrepreneurship and Technology, Launch: The UC Berkeley Startup Competition and SkyDeck.

### **Solutions**

Artificial Intelligence

Life Sciences

Cross-Border Transactions

Emerging Company and Venture Capital Mergers and Acquisitions

FinTech Technology

## Experience

#### **MERGERS AND ACQUISITIONS**

- Blockrize, Inc. in its sale of certain assets to Gemini Constellation, LLC
- dataxu, Inc. in its sale to Roku, Inc.
- MetaMind, Inc. in its sale to salesforce.com, inc.
- Red Hat, Inc. in its acquisitions of Permabit Technology Corporation, Y.G. NooBaa Ltd., CoreOS, Inc., 3Scale, Inc., Ansible, Inc., Gluster, Inc., Inktank Storage, Inc. and ManageIQ, Inc.
- Seeo, Inc., in its sale to Bosch LLC
- SiliconBlue Technologies Ltd. in its sale to Lattice Semiconductor Corporation
- Soraa Laser Diode, Inc., in its acquisition by KYOCERA Corporation and in various financings
- Thermo Fisher Scientific in its acquisition of the Alfa Aesar business from Johnson Matthey PLC

#### **VENTURE FINANCINGS**

- Adalo (formerly Apto Labs) in its \$1.8 million seed financing round and \$8 million Series A financing round
- Boston Polarimetrics in its \$10.5 million Series A financing round
- Eko Devices in its \$65 million Series C, \$20 million Series B and \$5 million Series A financing rounds
- Gainful Health in its \$8.2 million Series A financing round
- Silk and Sonder in its \$3.6 million seed financing round
- Numerous other startup companies and venture capital funds on equity and debt financings

## Recognition

- Recommended in the 2016–2019 editions of The Legal 500 United States for M&A/Corporate and Commercial: M&A: Middle-Market (\$500m–999m)
- Recognized in the 2010–2018 editions of Northern California Super Lawyers for his corporate practice

## **Credentials**

#### **EDUCATION**

#### **ADMISSIONS**

MBA, Santa Clara University, 1998

California

JD, Santa Clara University School of Law, 1998

BA, History, University of California, Berkeley, 1993