



Eric P. Hanson

PARTNER

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Eric Hanson is a partner in the Corporate Practice Group. He represents entrepreneurs, startups, high-growth, and public companies as well as venture capital funds and other investors in both ongoing counseling and transactional matters. In addition, his practice focuses on mergers and acquisitions as well as debt, capital market and other strategic transactions. Mr. Hanson's clients operate across industries including software, big data and healthcare, cleantech, energy, fintech, telecom, consumer products, food and agtech, and mobile. Mr. Hanson has counseled numerous clients from early stages to exit transactions, and all phases in between. Along the way, he helps clients navigate the complex issues that arise during the corporate lifecycle from formation, fundraising and financing strategies to board and governance issues. When his clients approach the growth stage, he provides strategic advice on exit transactions, including public offerings and mergers and acquisitions.

Learn more about Mr. Hanson's practice and how he can support your startup on WilmerHaleLaunch.com.

Mr. Hanson has represented pro bono clients in matters relating to children's education and health, elections and disaster relief.

Prior to beginning his legal studies, Mr. Hanson worked in database and software engineering roles at the Electronic Frontier Foundation, the University of Washington and IBM's T.J. Watson Research Center.

Solutions

Capital Markets

Corporate Governance and
Disclosure

Cross-Border Transactions

Debt Finance

Emerging Company and
Venture Capital

Life Sciences

Mergers and Acquisitions

SPAC (Special Purpose
Acquisition Company)
Transactions

Technology

Experience

MERGERS AND ACQUISITIONS

Numerous mergers and acquisitions, representing both buyers and sellers, in transactions sized up to more than \$7 billion. Representative transactions include representing:

- Fortive Corporation in its \$1.2B acquisition of ServiceChannel;
- Lion Semiconductor in its \$335M acquisition by Cirrus Logic;
- Tidal Therapeutics in its acquisition by Sanofi;
- Eaton Vance Corp. in its pending acquisition by Morgan Stanley for \$7 billion;
- SoFi in connection with its acquisition of Galileo Financial Technologies;
- The Special Committee of Hilton Worldwide Holdings in an acquisition of approximately 25% equity interest in Hilton by HNA Group from affiliates of Blackstone for \$6.5 billion;
- Soraa Laser Diode, Inc., in its acquisition by KYOCERA Corporation;
- Nyansa in its acquisition by VMware;
- MKS Instruments in connection with its acquisition of Electro Scientific Industries;
- Lattice Engines, Inc. in connect with its acquisition by Dun & Bradstreet;
- Alairion, Inc. in its acquisition by RBNC Therapeutics, Inc.;
- Lydall in connection with its acquisition of Interface Performance Materials;
- Micro Focus in connection with its acquisition of Serena Software;
- Navient in its \$155M acquisition of Earnest;
- RedHat in its acquisition of CoreOS, Inc.;
- Sonus Networks in connection with its business combination with GENBAND;
- Cumberland Farms, Inc. in its acquisition by EG Group;
- Cumberland Farms, Inc. in the sale of its Gulf Oil and Assured Deal business to affiliates of ArcLight Capital Partners; and
- Other sell-side transactions to large acquirers such as IBM, salesforce and Citrix.

STARTUPS, VENTURE INVESTMENTS AND FUND FORMATION

More than 100 venture transactions, representing startup companies, venture funds and strategic investors, totaling an aggregate of well over \$3 billion in transaction size. Representative transactions include representing:

- Federated Wireless in connection with its \$65 million Series C funding;
- Major financial institutions in more than 20 investor-side transactions in FinTech and blockchain-related startups;
- Kite Hill in connection with its spin-out and subsequent financing rounds;
- LARQ in connect with its spin-out and subsequent financing rounds;
- Linse Capital in connection with the formation of special purpose investment vehicles and multiple rounds of investment in ChargePoint, Skydio Redaptive and Valens and other emerging companies; and
- venture firms and other strategic investors on structuring, formation and operation of venture capital and private equity funds, including advising on all aspects of their organization, management and regulatory compliance.

SECURITIES AND CAPITAL MARKETS

Several capital markets transactions representing companies, underwriters and venture funds in connection with initial and follow-on public and 144A offerings and ongoing counseling in SEC reporting compliance.

Recognition

- Recognized in the 2013–2019 editions of Northern California *Super Lawyers* as a "Rising Star" for his corporate practice
- Recommended in the 2019 edition of *The Legal 500 United States* in the category of M&A: Middle-Market

Credentials

EDUCATION

JD, Santa Clara University
School of Law, 2008

BS, Computer Science, Case
Western Reserve University,
2001

ADMISSIONS

California