

# Chalyse Robinson

#### **PARTNER**

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As a highly regarded and seasoned practitioner, Chalyse Robinson guides public and private companies and private equity sponsors through all aspects of their debt financing transactions. Ms. Robinson has built a distinguished practice over the years, with a broad range of experience representing national and international companies and private equity funds active across a diverse range of industries, including energy and natural resources, oil and gas, mining, financial services, technology, entertainment, retail, healthcare, life sciences, manufacturing and real estate. With her invaluable practice experience and wide industry knowledge, Ms. Robinson is able to provide comprehensive and exceptional service for her clients.

Ms. Robinson's experience includes acquisition financings, particularly for private equity sponsors, handling credit facilities for other public and private companies and financings for investment grade and non-investment grade issuers, as well as handling asset and reserve-based lending transactions. In addition, she structures, negotiates and closes US and cross-border secured and unsecured debt financing transactions, including leveraged buyouts, recapitalizations, asset-based financing, venture capital, and mezzanine and subordinated debt financings. She has also counseled clients on other corporate-related matters, including compliance, corporate governance, mergers and acquisitions, joint ventures and commercial transactions.

Ms. Robinson is a member of the American Bar Association, Colorado Bar Association and New York Bar Association.

Before joining WilmerHale, Ms. Robinson was a partner at another large international law firm, splitting her time between Colorado and New York to represent clients in various bank financing transactions. Previously, she was a business and corporate finance lawyer with another law firm in Denver, CO and an associate focusing on capital markets at a firm in London, UK.

## **Solutions**

Corporate Governance and Disclosure Life Sciences Bank Crisis Task Force

Debt Finance

Mergers and Acquisitions

Emerging Company and Venture Capital Private Equity

## Experience

#### **ACQUISITION FINANCINGS**

- Represent Denver-based private equity firm Mountaingate Capital and its portfolio companies as regular outside corporate counsel as well as in several acquisition financings, including:
  - Tinuiti, a digital marketing agency, in its acquisition of CPC Strategy, and later in the sale of its position in Tinuiti to New Mountain Capital.
  - Bounteous, Inc., a digital consultancy, in its acquisitions of Demac Media and The Archer Group.
- Represented SoFi, the online personal finance company, in the financing and acquisition of Galileo Financial Technologies for \$1.2 billion.
- Represented Vail Resorts, a leading global mountain resort operator, in the financing and acquisition of Peak Resorts.
- Represented Pure Financial Advisors, Inc., a fast-growing financial planning and investment advisory firm that manages over \$2.4 billion in client assets, in a debt financing related transaction with Emigrant Partners for an undisclosed amount.
- Represented The Lifetime Value Co., a creator of leading online consumer and business information brands that helps people discover, understand and use data, in the financing aspects of a \$150 million investment led by Morgan Stanley Expansion Capital.
- Represented Lexicon Pharmaceuticals, a fully integrated biopharmaceutical company, in the financing and sale of XERMELO® to TerSera Therapeutics.
- Represented Nyansa, Inc., an IT analytics software company, in the financing and acquisition by VMware, Inc. for \$46.5 million.
- Represented Adobe, a multinational computer software company, in the financing for its acquisition of Marketo.
- Represented Glenfarne Group, a privately held international energy and infrastructure development and management firm, in the financings for two new power plant investments in Central and South America.
- Represented private equity firm Dos Rios Partners in several corporate matters, including in:
  - the financing for its acquisition of Pathfinder Aviation; and
  - the recapitalization of PRO EM Party & Event Rentals.
- Represented private equity firm Platform Partners in the financing related to its investment in Vortex Companies.

#### **DEBT FINANCINGS**

- Represented Houghton Mifflin Harcourt, a leading provider of professional learning services, in a series of refinancing transactions totaling \$936 million.
- Represented a Colorado-based provider of communications infrastructure services in extending the maturity of a \$175 million revolving credit facility and in securing a \$268 million term loan.

- Represented Constellation Pharmaceuticals, a clinical-stage biopharmaceutical company, in its entry into a new Loan and Security Agreement with Hercules Capital as administrative agent and lender.
- Represented AUTUS Asset Management, an Arizona-based innovative asset management firm, in an investment from New York Private Bank & Trust through its subsidiary Emigrant Partners.
- Represented a Colorado-based cinema advertising company in the extension of senior secured credit facilities comprising a \$175 million revolving credit facility and \$270 million secured term loan.
- Represented Tinuiti, a digital marketing agency and Mountaingate Capital portfolio company, in securing a senior secured credit facility led by Antares Capital to refinance existing debt and provide additional growth capital.
- Represented Stash Financial, Inc. in its entry into a Loan and Security Agreement with Silicon Valley Bank and WestRiver Innovation Lending Fund.
- Represented Syros Pharmaceuticals, a leader in the development of medicines that
  control the expression of genes, in connection with a \$60 million senior secured
  loan facility with Oxford Finance LLC, a specialty finance firm providing senior debt
  to life sciences and healthcare service companies.
- Represented Playa Hotels & Resorts N.V. in connection with a term loan and revolver.
- Represented a lender that provides debt financing to microlender in Afghanistan in connection with term loans and political violence and other insurance policies to protect such loan.

## Recognition

- Recognized as a "Top Woman in Law" by Law Week Colorado for her innovative
  and pioneering work in the area of corporate law, as well as her deep commitment
  to a wide range of volunteer and pro bono efforts in the Denver community.
- Recognized as a leader in banking and finance law in the 2021, 2022 and 2023
  editions of *Chambers USA Guide*. One commentator says, "she brings an excellent
  command of market terms and is ambitious about fighting for favorable provisions
  in credit documents, but still very commercial."
- Selected by peers for inclusion in Best Lawyers in America for corporate law (2021–2024), mergers and acquisitions law (2023–2024) and corporate governance law (2024).
- Named to the 2020 Women Worth Watching® list by the Diversity Journal.
- Named a finalist for the *Denver Business Journal's* 2019 "Most Outstanding Women in Business" awards, acknowledging her leadership in Denver's business, philanthropic and nonprofit communities.

Named to the Lawdragon 500 Leading Dealmakers in America list.

### **Credentials**

#### **EDUCATION**

#### **ADMISSIONS**

JD, Columbia Law School, 2003

Colorado

James Kent Scholar

New York

Harlan Fiske Stone Scholar
Executive Editor, Columbia

Executive Editor, Columbia

Journal of Environmental Law

BA, University of Utah, 1998

Phi Beta Kappa