
Selected 2003 Licensing and Technology Transactions

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In 2003, we handled hundreds of licensing, product development, distribution, joint venture, strategic alliance, collaboration and similar agreements for clients. The following are selected highlights from our 2003 transactions:

- **170 Systems** — Licensing of ERP business process automation applications
- **American Superconductor** — Distribution, licensing and product development agreements
- **Analog Devices** — Product development, supply, OEM, license and outsourcing agreements
- **Biogen Idec** — Collaboration with Genentech for the joint research and development of a Biogen protein therapeutic
- **BOSE** — Agreements for international distribution of premier sound systems
- **CCBN** — License and distribution agreements for investor relations solutions and investment information
- **Critical Therapeutics** — Alliance with MedImmune to co-develop biologic products to treat severe inflammatory diseases
- **Curis** — Cancer therapeutic collaboration with Genentech
- **Eyetech Pharmaceuticals** — Collaboration agreement with Pfizer to jointly develop and commercialize ophthalmic products for the treatment of blindness
- **Eclipsys Corporation** — Integration of eOptimize's scheduling solution into Eclipsys's healthcare management software suite
- **Flexplay** — License of limited-play DVD technology to Disney
- **Genaissance Pharmaceuticals** — Collaboration with Bayer HealthCare to identify pharmacogenomic markers of drug safety and efficacy
- **GenPath Pharmaceuticals, Inc.** — Collaboration agreement with Merck to identify targets for the development of small molecule oncology agents
- **Ixos** — Strategic alliances with Hitachi Data Systems and StorageTek
- **Idenix Pharmaceuticals** — Collaboration agreement with Novartis to jointly develop and commercialize Idenix's core antiviral drug candidates
- **IETF** — Intellectual property advice for the leading Internet standards body
- **IGEN** — License of electrochemiluminescence technologies to Roche Diagnostics

- **Infinity Pharmaceuticals** — Collaboration and license agreement to provide Amgen with access to Infinity's proprietary small molecules for drug development
- **Infineon Technologies** — Advice on US aspects of complex IT agreements
- **Lifeline** — Distribution agreement with Home Technology Systems
- **MapInfo** — Exclusive license to Marconi Vertical Mapper product line
- **Mentor Graphics** — Advice on international software licensing transactions
- **Millennium** — Agreement with Ortho Biotech to collaborate on the commercialization and continued clinical development of VELCADE cancer therapy
- **NFL[™]** — Television rights agreements with various international broadcasters
- **NHL** — Advice on various digital broadcast issues
- **Novartis** — IP asset sale and cross license with Cell Genesys as part of global alliance
- **Omrix Biopharmaceuticals** — Distribution and supply agreement with Johnson & Johnson Wound Management for Quixil fibrin sealant product
- **Public Interest Registry** — Advice to .org Internet domain registry
- **SmartBargains** — Agreements with online merchants for B2C shopping portal
- **Starent Networks** — Product supply and OEM agreements with major U.S. and European telecom companies
- **Syngenta** — Exclusive license of Torrey Mesa Research Institute IP to Diversa
- **TargetRx** — Marketing information engagements by major pharmaceutical companies
- **The Dun & Bradstreet Corporation** — Master service agreements for risk management and sales and marketing solutions
- **The Medicines Company** — Feasibility, development and commercial supply agreement
- **The SNP Consortium Ltd.** — Participation in international HapMap project
- **TKT Transkaryotic Therapies** — Collaboration with Genzyme to develop and commercialize enzyme replacement therapy to treat Hunter syndrome in Asia
- **WaterCove Networks** — Strategic OEM agreement with Alcatel for mobile data services
- **Wyeth** — Licensing advice on key biotechnology collaborations