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Selected 2002 Licensing and Technology Transactions

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In 2002, we handled hundreds of licensing, product development, distribution, joint venture, strategic alliance, collaboration and similar agreements for clients. The following are selected highlights from our 2002 transactions:

- **Airvana** — Joint development and distribution agreements with major telecommunications infrastructure provider
- **American Superconductor** — Distribution by Bridex Technologies of power quality and reliability solutions in the Asia-Pacific market
- **Analog Devices** — Product development, supply, OEM, license and outsourcing agreements
- **Ardais** — License of bioinformatics tools to Bristol-Myers Squibb
- **ASML** — Industry consortia for development of next-generation lithography equipment
- **Aspect Medical Systems** — Strategic alliance with Boston Scientific for the development and distribution of sedation management technology
- **BOSE** — Acquisition of Chinese distribution network
- **ccbn.com** — Co-marketing agreements for investor relations services and public company financial information
- **CERA** — Technology and service agreements in the global energy sector
- **Cognizant Technology Solutions Corporation** — IT outsourcing agreements with major financial service providers
- **deNovis** — Strategic alliance with IBM to offer healthcare claims processing technology to Empire Blue Cross and Blue Shield and others
- **EMC^2** — Outsourcing agreement with Accenture to provide open, platform-independent storage consulting services
- **Endeca** — License of information delivery software to Barnes & Noble.com for book browsing engine
- **Eyetech Pharmaceuticals** — Collaboration with Pfizer to develop and commercialize ophthalmic products for the treatment of blindness
- **Flexplay** — Manufacturing, marketing and licensing relationships for next-generation DVD technology
- **Genaissance Pharmaceuticals** — Collaboration agreement to apply pharmacogenomics

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technology to Biogen drugs in development

- **GenPath** — Licenses for breeding and use of transgenic mice
- **GoAmerica Wireless Data Solutions** — Strategic agreement for access to Boingo Wireless' high-speed Wi-Fi service
- **Hybridon** — Collaboration agreement with Aegera Therapeutics to develop an antisense drug target to a cancer gene
- **Hydra Biosciences** — Research collaborations with Abbott Laboratories
- **IAVI International AIDS Vaccine Initiative** — Alliance with Imperial College, London, for world's first HIV vaccine clinical trial
- **IDEXX Laboratories** — International licensing and sales agreements
- **Millennium** — Long-term manufacturing agreement for bulk drug substance
- **NHL** — Broadcast rights agreement for NHL Center Ice game package on cable and satellite television systems
- **NitroMed** — Research collaboration and license agreement with Merck
- **Nova Biomedical** — Develop agreements with Becton Dickinson for hand-held blood glucose monitors
- **Novartis** — License to Schering-Plough of exclusive U.S. distribution and marketing rights to Foradil Aerolizer
- **Ocean Spray** — Strategic operations alliance with Nestlé
- **Penwest** — Joint development with Endo Pharmaceuticals of an extended-release oral form of oxymorphone
- **Phylogix Inc** — Bioprocessing alliance with Large Scale Biology Corporation to manufacture therapeutic protein
- **Public Interest Registry** — Creation of the new .org domain name registry and related agreements with ICANN, Afilias and VeriSign
- **TargetRx** — Marketing information engagements by major pharmaceutical companies
- **The Dun & Bradstreet Corporation** — Strategic alliance with Fair, Isaac to develop and offer small business credit and risk management solutions
- **The Medicines Company** — Development and commercialization agreement with AstraZeneca for clevidipine
- **Thermo Electron Corporation** — International distribution arrangements
- **Transkaryotic Therapies** — Patent license from Cell Genesys
- **Triple G** — Provision of laboratory information systems and services to major hospital networks
- **SI^{2}Silicon Integration Initiative, Inc.** — Development of EDA data model using Cadence Design Systems source code
- **Starent Networks** — Multi-year contract to supply key data network elements for China Unicom wireless network
- **Syngenta** — Collaborative biotechnology research platform with Diversa for new plant science applications
- **WaterCove Networks** — OEM agreement to incorporate Ulticom's carrier-grade signaling capabilities into wireless data services

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