

Selected 1999 M&A Transactions

2000-01-01

We handled more than 150 M&A transactions valued at \$30 billion in 1999. Select transactions include:

- **Arch** – has agreed to acquire Paging Network, Inc. - \$1,700,000,000
- **Nexabit** – has been acquired by Lucent Technologies Inc. - \$1,073,000,000
- **I-Cube** – has been acquired by Razorfish, Inc. - \$1,671,000,000
- **Millennium** – has acquired Leukosite, Inc. - \$910,000,000
- **NFL** – has acquired an option to purchase an equity interest in Arena Football League LLC
- Undisclosed
- **AltaVista** – has been acquired by CMGI, Inc. - \$2,300,000,000
- **EG&G** – has required the Analytical Instrument Division of Perkin-Elmer Corporation -
\$425,000,000
- **NetCore Systems, Inc.** – has been acquired by Tellabs, Inc. - \$575,000,000
- **Saville Systems** – has been acquired by ADC Telecommunications, Inc. - \$603,000,000
- **Prodigy** – has agreed to establish a strategic relationship with SBC Communications, Inc.
- \$1,610,000,000
- **Omnia Communications, Inc.** – has been acquired by Ciena Corporation - \$474,000,000
- **CMGI** – has agreed to acquire yesmail.com,inc - \$523,000,000
- **Prodigy Communications Corporation** – has acquired by BizOnThe.Net business of VarTec
Telecom, Inc. - \$100,000,000
- **Castle Networks** – has been acquired by Siemens Corporation – Undisclosed
- **Webline** – has been acquired by Cisco Systems, Inc. - \$325,000,000
- **Xedia** – has been acquired by Lucent Technologies, Inc. - \$285,000,000
- **ITDS** – has been acquired by Amdocs Limited - \$229,000,000
- **Northeast Optic Network** – has agreed to acquire selected fiber optic facilities and
services from various parties - \$280,000,000
- **Open Market** – has acquired Future Tense, Inc. - \$125,000,000
- **Amteva Technologies, Inc.** – has been acquired by Cisco Systems, Inc. - \$170,000,000
- **Casella** – has acquired KTI, Inc. - \$385,000,000
- **The Berkshire Group** – has completed the leveraged buyout of Berkshire Realty Holdings,
L.P. - \$1,260,000,000

- **Engage** – has acquired AdKnowledge Inc. - \$310,000,000
- **PerkinElmer** – has agreed to acquire Vivid Technologies, Inc. - \$62,000,000
- **Roxy** – has acquired Everything Wireless, Inc. - Undisclosed
- **Sapient** – has acquired Adjacency, Inc. - \$50,000,000
- **Energy North** – has agreed to be acquired by Eastern Enterprises - \$250,000,000
- **CMGI** – has agreed to acquire AdForce, Inc. - \$1,800,000,000
- **CMGI** – has agreed to acquire Flycast Communications Corp. - \$2,540,000,000
- **EG&G** – has acquired Lumen Technologies, Inc. - \$250,000,000
- **Thermo Electron** – has sold CCS Trex Com, Inc. to EPOS Corporation - Undisclosed
- **Spyglass** – has sold its SurfWatch Division to JSP Software Technologies, PLC - \$29,000,000
- **Stream** – has been acquired by Bain Capital, Inc. - Undisclosed
- **Novera** – has been acquired by TSI International Software Ltd. - \$53,000,000
- **Prodigy Communications Corporation** – has agreed to acquire FlashNet Communications, Inc. - \$125,000,000
- **Diatide, Inc.** – has been acquired by Schering Berlin Inc. - \$134,000,000
- **Arch** – has acquired MobileMedia Corporation - \$724,000,000
- **Redstone Communications** – has been acquired by Siemens Corporation - Undisclosed
- **The Learning Company** – has been acquired by Mattel, Inc. - \$3,600,000,000
- **Newmark International** – has completed a leveraged recapitalization - \$81,000,000
- **Cimaron Communications** – has been acquired by Applied Micro Circuits Corp. - \$117,000,000
- **Staples** – has acquired Claricom Holdings, Inc. - \$1,308,000,000
- **Kenan** – has been acquired by Lucent Technologies, Inc - \$1,308,000,000
- **Viewlogic** – has agreed to merge with Summit Design, Inc. - \$58,000,000
- **Franklin Street Partners** – has acquired Various Limited Partnerships – \$120,000,000
- **EG&G** – has sold its Government Contract Services Business to The Carlyle Group - \$250,000,000
- **Wang Global** – has been acquired by Getronics NV - \$2,000,000,000