

2017 Corporate Reports

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WilmerHale's annual IPO, Venture Capital and M&A Reports offer insights into market conditions and provide comprehensive statistics and analysis that are hard to find elsewhere.

Our [2017 IPO Report](#) offers a detailed IPO market review and outlook, plus useful market metrics and articles on topics of interest, including:

- Rates of adoption of JOBS Act relief by emerging growth companies
- The potential impact of the new presidential administration on policy and direction at the US Securities and Exchange Commission
- Changes in the IPO process over the past two decades
- The growing divide between the governance practices of IPO companies and established public companies
- The profusion of recommended corporate governance best practices public companies are under pressure to adopt in the current environment
- Multi-class capital structures
- Tips for living with the IPO "quiet period"
- New Securities Act exemptions that have expanded the pre-IPO financing toolkit
- Post-IPO financing alternatives
- The challenges and benefits of pursuing a dual track to liquidity

The [2017 Venture Capital Report](#) offers an in-depth US venture capital market review and outlook, including industry and regional breakdowns, as well as a look at the following issues:

- Steps startups should take now if they plan to secure a Series A round in 2017
- Common structures for management carve-out plans
- Best practices for private companies setting option exercise prices
- The benefits of investing in qualified small business stock
- Trends in venture capital financing terms, convertible debt terms and VC-backed company M&A deal terms

Our [2017 M&A Report](#) provides a detailed global M&A market review and outlook, as well as insights on the following topics:

- Takeover defenses for public companies
- Key lessons for buyers and sellers considering earnouts
- Recent developments in merger control regulation
- Common interest privilege protection among deal parties
- Special considerations in California M&A deals
- Acquisition financial statement requirements for IPO companies
- A comparison of deal terms in public and private acquisitions
- Key terms and issues in sales of VC-backed companies

Each report also includes a center spread showcasing prominent recent transactions in each area and company counsel rankings from independent sources showing WilmerHale's preeminence as counsel in IPOs, VC financings and sales of VC-backed companies.

To request copies, contact the WilmerHale Client Development Department at ClientDevelopment@wilmerhale.com or call +1 617 526 5600.