

## 2013 Corporate Reports

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WilmerHale's annual IPO, Venture Capital and M&A Reports provide comprehensive statistics and analysis that are hard to find elsewhere.

Our 2013 IPO Report offers a detailed analysis of, and outlook for, the IPO market. The report features regional breakdowns, a Q&A with former SEC Corp Fin Director Meredith Cross, and a discussion of the use of social media for investor communications under Regulation FD. We review the elements of relief being chosen by emerging growth companies under the JOBS Act; offer practical insight on "test-the-waters" communications and scheduling the first annual meeting of stockholders; summarize IPO disclosure requirements applicable to directors, officers, 5% stockholders and selling stockholders; discuss Form 10 IPOs as an alternative route to going public; and present useful IPO market metrics that are ordinarily unavailable elsewhere.

The 2013 Venture Capital Report offers an in-depth analysis of, and outlook for, the US and European venture capital markets. The report features industry and regional breakdowns, an analysis of trends in venture capital financing and VC-backed company M&A deal terms, a look at the federal tax advantages of investments in "qualified small business stock," and a discussion of JOBS Act benefits for startups that never plan to go public.

Our 2013 M&A Report contains a detailed review of, and outlook for, the global M&A market. Other highlights include a discussion of the challenges and benefits of selling your company in a "dual-track" IPO, a comparison of public and private acquisitions, an analysis of issues and opportunities in California M&A deals, and a review of takeover defenses adopted by public companies. We also take a look at the facts of life in M&A deal litigation, and survey key terms in sales of VC-backed companies.

To request a hardcopy of any of the reports, contact the WilmerHale Marketing Department at or call +1 617 526 5600.

UPDATE—There also are additional IPO reports available:

- 2013 Q3 IPO Report provides a look for the first three quarters of the year.
- 2013 Mid-Year IPO Report features statistics and analysis of IPO market performance for the first six months of the year.