
Firm Announces Release of *2004 IPO, Venture Capital and M&A Reports*

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Wilmer Hale Leads Counsel Rankings for IPO, Venture Capital, PIPEs and Rule 144A Financings

We are pleased to announce the publication of our annual overviews of the IPO, venture capital and M&A markets.

Our newly published *2004 IPO Report* includes:

- A detailed analysis of the 2004 IPO market
- An outlook for the 2005 IPO market
- Regional breakdowns (New England, Tri-State, Mid-Atlantic and non-US issuers)
- A review of the 2004 PIPEs and Rule 144A markets
- A discussion of proposed changes to IPO “quiet period” rules
- Tips for 8-K readiness by new public companies
- Counsel rankings for IPOs, Rule 144A placements and PIPEs financings
- Underwriter IPO rankings

Our newly published *2004 Venture Capital Report* includes:

- A detailed analysis of the 2004 venture capital market, including industry breakdowns
- An outlook for the 2005 venture capital market
- US regional breakdowns (New England, Tri-State and Mid-Atlantic)
- A review and outlook for the European venture capital market
- Advice on being an effective VC director
- An overview of trends in venture capital deal terms, 2002–2004
- Insights into the 2005 outlook for fund formation, governance and liquidity
- Venture capital counsel rankings, in both the United States and Europe

Our newly published *2004 M&A Report* includes:

- A detailed analysis of the 2004 M&A market, including industry breakdowns
- An outlook for the 2005 M&A market
- Advice on deal protection techniques

- An analysis of the impact of Sarbanes-Oxley on M&A transactions
- A discussion of Form 8-K filing requirements in M&A deals
- A survey of the key terms in sales of VC-backed companies
- Counsel rankings for sales of VC-backed companies

Statistics from independent sources confirm that WilmerHale:

- Handled more IPOs from 1996–2004 for eastern US companies than any other law firm in the country
- Handled more technology IPOs in 2004 for eastern US companies than any other law firm in the country
- Handled more PIPEs financings from 2001–2004 for eastern US companies than any other law firm in the country
- Handled more Rule 144A placements from 2001–2004 for eastern US companies than any other law firm in the country
- Handled more VC financings in 2004 for eastern US companies than any other law firm in the country
- Represents more VC-backed eastern US companies than any other law firm in the country
- Handled more sales of VC-backed eastern US companies in 2004 than any other law firm in the country
- Handled more VC financings in 2004 for European companies than any other law firm in Europe
- Represents more VC-backed European companies than any other law firm in Europe

To request copies of these reports, please contact the marketing department via email at marketing@wilmerhale.com or call 617-526-5600.