

Washington Metropolitan Association of Corporate Council: IT/IP Forum: Mitigating Outsourcing Costs: Handling Disagreements And Disputes

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Just as outsourcing has allowed your company to grow while you are focusing on core competencies, a dispute could stop you in your tracks, or cause enough havoc to upset your bottom line. These disputes may hit regulatory, privacy, intellectual property protection, labor and employment agreements, and may also impact your company's reputation with its clients. Who is responsible if your provider is having credit issues? How do regulatory changes impact your contracts? This session, presented by WMACCA,is geared to any counsel involved in any type of sourcing agreement. By the end of this session, attendees will learn how to anticipate problems in relationships and be able to take proactive steps to help minimize bottom line impacts.

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