

The Indus Entrepreneurs: Trends in Medical Devices M&A

MAY 6, 2009

This event, presented by TiE, will feature a panel of speakers who will provide attendees with updates on the trends in the M&A market, an “inside view” of the M&A process from an acquirer’s perspective and answer questions that are arising due to the trends. Topics to be discussed include: What is going on in the medical device M&A market, and how has it been impacted by the current economic environment? What steps should be taken to prepare a company for sale when the opportunity arises? What is the best way and best time to attract the attention of potential strategic partners? How do you know what the right price is for your company? How do acquirers determine what they are willing to pay? Once you have found a promising potential partner, why does it seem to take so long to complete the deal?

WilmerHale is a sponsor of this event.

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