

Term Sheet Negotiations: What Actually Matters, and How Do You Get It

NOVEMBER 12, 2012

This event will feature a discussion about the blood sport (aka value-creation exercise) of negotiating investment contracts (term sheets) with venture capitalists, angel investors and strategic partners. Learn how to navigate a term sheet, and how to get what you need.

WilmerHale Partner Josh Fox is a featured speaker at this event.

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