

IPO Market on the Upswing: The JOBS Act and Other Recent Developments

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The IPO market is on the upswing, with strong deal flow and favorable aftermarket performances. After a lull in the late summer and early fall of 2011, IPO activity picked up considerably at year-end and has continued into 2012, boosted by continuing economic recovery and relatively stable capital markets. Then, in early April, Congress enacted the JOBS Act, creating an “IPO on-ramp” with relaxed standards for the “emerging growth companies” that represent about 90% of the entire IPO market. This briefing, presented by the Practising Law Institute, will cover a variety of recent developments and current trends affecting the IPO market.

The speakers include WilmerHale Partner David A. Westenberg, author of PLI’s acclaimed IPO treatise, *Initial Public Offerings: A Practical Guide to Going Public*; Brian Truesdale, Head of East Coast Technology Investment Banking for Deutsche Bank; Jonathan Wolfman, co-chair of WilmerHale’s Public Company Counseling group; and Al Subbloie, CEO of Tangoe, which recently completed a very successful IPO and follow-on offering.

Topics to be covered include:

- implications of the JOBS Act for IPO companies;
- current IPO market conditions, and a banker’s perspective on the new “Emerging Growth Company” standards;
- emerging trends in corporate governance for IPO companies;
- recent points of focus in SEC review of IPO registration statements; and
- an insider’s view of the IPO process.

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Speakers



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