

Executive Compensation: Insights from the 2012 CompStudy Survey of Venture-Backed Companies

OCTOBER 11, 2012

As venture-backed companies seek to control cash burn while still seizing strategic opportunities and upgrading talent, the need for a compensation plan that supports business objectives becomes critical. Decisions made today in regard to the mix of cash, equity and incentive compensation will have a long-term impact.

How are industry-specific dynamics within technology and life sciences affecting compensation trends? Are your compensation programs effectively structured to keep top talent in place and motivated in today's economic environment? How do you compare to your peers?

On October 11, a distinguished panel of representatives from WilmerHale, Ernst & Young, executive search firm Park Square, and Harvard Business School reviewed the results of the global 2012 CompStudy survey and discussed the key takeaways for technology and life sciences companies in two separate webinars. Now in its thirteenth year, CompStudy is the most comprehensive survey of compensation for top management at private companies.

Below are materials from both webinars, including audio recordings and PowerPoint slides. Click on the links to learn more about the key takeaways from the 2012 CompStudy Survey.

Webinar Materials

[Technology Webinar Recording](#)

[Technology Webinar PowerPoint Slides](#)

[Life Sciences Webinar Recording](#)

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Speakers



Jeff Stein

RETIRED PARTNER

✉ jeff.stein@wilmerhale.com

📍 BOSTON ☎ + 1 617 526 6000

📍 NEW YORK



Kimberly B. Wethly

PARTNER

✉ kim.wethly@wilmerhale.com

📍 BOSTON

☎ + 1 617 526 6481

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