

## Deal Lawyers.com: How to Sell a Division: Nuts & Bolts

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In a down market, companies are restructuring more than ever before. One of the most popular methods to change a company's focus—and raise much-needed cash—is to sell a division. Speakers will review how the deals to sell divisions typically are structured and how to overcome common problems, and more. This program will cover:

- How are "sale of division" deal tactics changing? What about related to transferring employees? Transferring intellectual property?
- What fundamentals of the division sale process are different when a public company is involved compared to a private company? How do negotiations differ? What issues arise?
- What are the "nuts & bolts" of selling a division?

Partner Stephanie Evans will be a featured speaker.

### READ MORE ABOUT THE EVENT

### *Speakers*



#### **Stephanie C. Evans**

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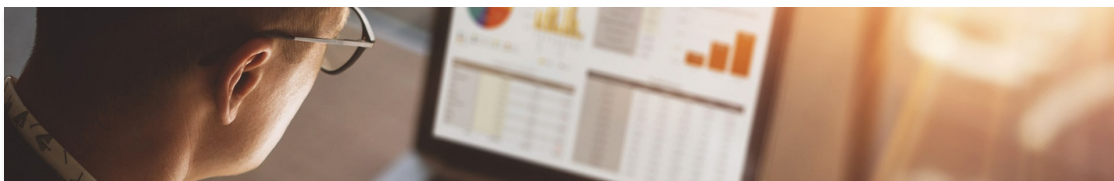
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