

Break-ups, Bear Hugs, and Go-Shops: Responding to a Hostile Approach and Selling a Public Company

2012-03-14

WilmerHale Partner Michael Levitin will speak on a panel offering insight on strategy, tactics, and responsibilities in handling a public company sale, while considering the facts of actual transaction.

The [panel includes deal counsel and a director](#) of the acquired company. These points will include:

- How should a company respond to an unsolicited “bear hug” letter?
- When should a company adopt a “poison pill” in response to a hostile inquiry?
- If a Board receives a “compelling” offer that it wants to accept, must it still shop the company?
- How does a “go-shop” process work?
- What are reasonable defensive measures for a deal?
- How should a Board conduct itself to minimize shareholder litigation risk?

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