

Practicing Law Institute's Outsourcing 2018: ITO, BPO and Cloud

NOVEMBER 1-2, 2018
PLI NEW YORK CENTER

PLI's program on outsourcing will share practical insights on some of the most important industry questions: A maturing market for technology outsourcing solutions may offer clients the chance to achieve greater efficiencies, but how does that impact current agreements with existing vendors? As lawyers, how do you design agreements to anticipate this possibility? How do evolving privacy regulatory regimes influence your contracts? As a vendor, what client concerns should you anticipate with respect to emerging technology, increased competition and heightened privacy and data security expectations? What ethical obligations do lawyers on both sides need to keep top of mind throughout the negotiation process?

Managing a global business today virtually necessitates contracting with outside technology partners to manage various aspects of non-essential and even some core business functions. As ITO, BPO and cloud solutions reach broad adoption across industries, new entrants to the market continue to emerge, offering cheaper and faster alternatives to industry stalwarts. WilmerHale Partner Robert Finkel will participate as a speaker at the program on November 2 to discuss these trends.

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Speakers



Robert M. Finkel

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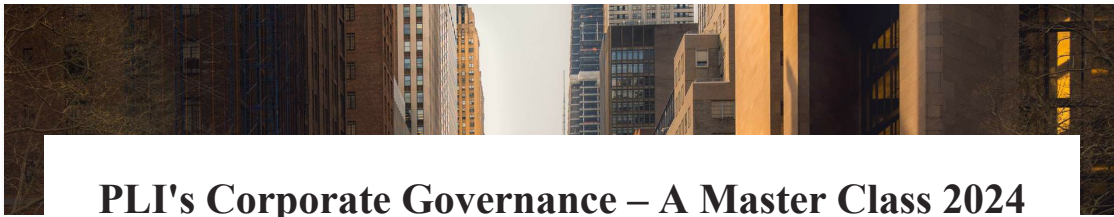


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