

ACC-SFBA March Madness 2018: Navigating Collaborations With Your Competitors

MARCH 16, 2018

At the San Francisco Bay Area Chapter of the Association of Corporate Counsel's March Madness 2018 conference, WilmerHale Partners Ashwin Gokhale, Hartmut Schneider and Mark Selwyn will present "Navigating Collaborations With Your Competitors."

The panel will address how collaboration and licensing deals can be a key tactic for any company seeking strategic growth. As companies consider technology-related agreements with potential or actual competitors, there are critical issues for executives to consider before, during and after deal negotiations, including long-term strategic and transactional decisions, competitive impact and related antitrust matters, protecting intellectual property, and litigation considerations for when a deal falls through. Our panelists will provide key tips for in-house counsel and executives responsible for legal matters related to collaboration and licensing deals across all sectors.

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Speakers



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