

WilmerHale Webinar—Navigating Collaborations With Your Competitors: Key Considerations

APRIL 4, 2017

Collaboration and licensing deals can be a key tactic for any company seeking strategic growth. As companies consider technology-related agreements with potential or actual competitors, there are critical issues for executives to consider before, during and after deal negotiations.

On Tuesday, April 4, speakers from WilmerHale—Partners Belinda Juran, Sarah Petty and Hartmut Schneider—will address transactional, antitrust and litigation considerations when doing deals within an industry. Panelists will discuss:

- long-term strategic and transactional decisions;
- competitive impact and related antitrust matters;
- tips for protecting intellectual property; and
- litigation considerations for when a deal falls through.

This webinar will provide key tips for in-house counsel and executives responsible for legal matters related to collaboration and licensing deals across all sectors. Participants will have the opportunity to contribute questions online and interact with panelists throughout the webinar.

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