

## Mock Term Sheet Negotiation

MARCH 2, 2017

Speaking to investors? Want to understand how term sheets work? Hosted by Cardinal Ventures, this event will explain how different terms will affect the cap table, what to say when investors propose terms and how you can respond, and what to expect in your term sheet negotiations. Daniel Zimmermann and Eric Hanson of WilmerHale will lead a Term Sheet Negotiation Simulation with breaks for Q&A. This is an excellent opportunity to learn the nuts and bolts of term sheets.

[READ MORE ABOUT THE EVENT](#)

### *Speakers*



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