

Tufts Entrepreneurial Leadership Program: Founders Workshop and Tufts UnPitch

MARCH 5, 2016

You have your great idea, have done your market validation, assembled the perfect team and now you are ready to get funded. But are you truly ready to stand in front of a group of investors and inspire them? This workshop is hands-on, strategic and interactive. You will learn how to create the right rapport with the investors, how to clearly articulate your value proposition and how to be credible and confident. Attend this workshop if you want to:

- control nerves;
- show investors you are the person to trust with their money;
- be able to convey your message even if you have only one minute;
- convey confidence;
- avoid sending the wrong signals; and
- convey your passion for your company.

WilmerHale Partner Gary Schall will present during the workshop "Building the Legal Infrastructure." The workshop will cover legal issues including choice of entity, founders agreement, intellectual property protection, equity compensation and employment basics.

[READ MORE ABOUT THE EVENT](#)



Speakers





Gary R. Schall

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