

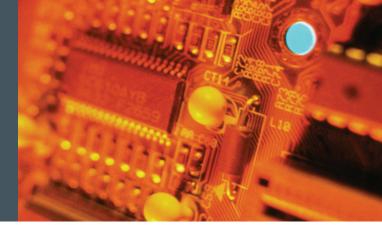
## Strategic Alliances, Joint Ventures and Licensing

2013: Market leaders in life sciences, technology, energy and cleantech, communications, financial services and many other industries turn to WilmerHale for legal advice and business advantage. Our corporate, licensing, intellectual property and regulatory lawyers have recently handled numerous strategic alliance, joint venture, licensing, collaboration, product development, outsourcing, manufacturing, distribution and similar agreements, including many significant deals that are helping to shape the future of science and technology. We have advised clients throughout the United States and Europe on strategic alliances that have received industry recognition for their importance, and our lawyers have been recognized as global leaders in this field. The following is a selection of our recent transactions.



# Counsel of Choice for Strategic Alliances, Joint Ventures and Licensing

SERVING INDUSTRY LEADERS IN LIFE SCIENCES, TECHNOLOGY, ENERGY AND CLEANTECH, COMMUNICATIONS, FINANCIAL SERVICES AND BEYOND





Sale of ad network business

to MediaMath



Various licensing

transactions

TRIZETTO

Application development outsourcing deal with EPAM and renegotiation of IT outsourcing transaction with Syntel



Licensing agreements and IP advice



Collaboration with Iazz Pharmaceuticals to develop deuterated sodium oxybate products for narcolepsy

### *<u>aciextherapeutics</u>*

Ophthalmic collaboration with Portola Pharmaceuticals



International distribution agreements



Various licensing transactions



Licensing advice



Collaboration, customer license and settlement transactions

everything\*



Drug development and commercialization

agreements

**OPHTHOTECH** 

Licensing and manufacturing agreements



Antibody discovery collaboration with Pfizer



Collaboration with Menarini Group for antibody-based cancer drugs



Collaboration with Roche on therapeutics for autism



Collaboration with Boehringer Ingelheim to develop digital diabetes selfmanagement programs



Dispositions of software businesses

**ANALOG**DEVICES

Acquisitions and licensing transactions



Drug development and commercialization collaborations



Acquisitions and commercialization agreements



on RNAi therapeutics for transthyretin-mediated amyloidosis in Asia

### Booz | Allen | Hamilton

Acquisitions and licensing

agreements

Collaboration with Genzyme

## Infinity

Restructuring of collaborations with Intellikine/Millennium and Purdue/Mundipharma

## HARM@NIX

Video game development agreements

Collaboration with Mersana Therapeutics on antibody-drug conjugates



Worldwide data licensing and alliance agreements



Publishing and collaboration agreements



Distribution agreement with BTG for 5-FU chemotherapy overdose antidote in Europe



Collaboration and option agreements with Genzyme and funding collaboration with The Leukemia & Lymphoma Society\* for BET inhibitor



Restructuring of collaboration with Novartis, including reversion of developmentstage rights to Idenix



Collaborations with Celgene, GSK, Eisai and Roche Molecular Systems



Settlement and licensing agreements to resolve ANDA litigation



Worldwide distribution agreements for healthcare IT products



Collaboration, development and licensing transactions



Drug development and licensing agreements



Yandex. Money joint venture with Sberbank











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