## Strategic Alliances, Joint Ventures and Licensing

2009-2010: Market leaders in life sciences, technology, financial services, communications and many other industries turn to WilmerHale for legal advice and business advantage. In 2009, our corporate, licensing, intellectual property and regulatory lawyers handled more than 100 licensing, strategic alliance, collaboration, joint venture, product development, outsourcing, manufacturing, distribution and similar agreements, including deals that are helping to shape the future of science and technology. In recent years, we have advised clients throughout the United States and Europe on strategic alliances that have received industry recognition for their importance, and our lawyers have been recognized as global leaders in this field.



## Counsel of Choice for Strategic Alliances, Joint Ventures and Licensing

SERVING INDUSTRY LEADERS IN TECHNOLOGY, LIFE SCIENCES, CLEANTECH, FINANCIAL SERVICES, COMMUNICATIONS AND BEYOND













License from Cystic Fibrosis Foundation to Liprotamase

License for Calando's oncology drug delivery technology

Drug development licensing matters

Advice in connection with technology transactions

BROADCOM.

everything'

Collaboration with Cubist to develop novel ion channel pain drugs

Drug development collaborations with Novartis and Eli Lilly

Incyte

Various data licensing and distribution matters

License agreements for advanced power cell technology



Various licensing matters



Collaboration with Sanofi-Aventis for Wellstat's oral insulin sensitizer for type 2 diabetes

CoNCERT

Collaboration with GSK for the development of novel deuterium-modified drugs

Ahura Scientific

Distribution and licensing of security devices

Advice in connection with NHL Center Ice broadcast package

Idenix

Worldwide license of HIV treatment to GSK

AT/LRI

Various video game licensing

and distribution matters

epistem

Research and development collaboration with Novartis



Collaboration with Roche for discovery and development of RNAi therapeutic products

Spinout and formation of the Broad Institute for Biomedical Research Bottomline Technologies

Strategic relationship with Bank of America for electronic payment and invoice network

ACØRDA°

License to Biogen Idec of ex-US rights to fampridine NETEZZA

Joint development agreement with NEC for data warehouse appliances AVEO

Oncology drug discovery and translational research collaboration with OSI Pharmaceuticals

Various licensing and collaboration matters



Collaboration with Sanofi-Aventis for oncology antibody drugs





Worldwide license from Pfizer for ApoA-I Milano coronary treatment

SYNTA

Alliance with Roche  $for \ inflammation \ drugs$ 



Collaboration with Seattle Genetics for oncology antibody drugs



Drug development and commercialization agreements

GTS LAR

Licensing of solar technology



Licensing and acquisition option agreement with Alcon for Potentia's ophthalmic business

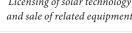


Drug discovery collaborations with Roche and Celgene

license agreement with Teva

Research and exclusive















WilmerHale recognizes its corporate responsibility to environmental stewardship.

## wilmerhale.com

Wilmer Cutler Pickering Hale and Dorr LLP is a Delaware limited liability partnership. Our United Kingdom offices are operated under a separate Delaware limited liability partnership of solicitors and registered foreign lawyers regulated by the Solicitors Regulation Authority (SRA No. 287488). In Beijing, we are registered to operate as a Foreign Law Firm Representative Office. WilmerHale principal law offices: 60 State Street, Boston, Massachusetts 02109, +1 617 526 6000; 1875 Pennsylvania Avenue, NW, Washington, DC 20006, +1 202 663 6000. This material is for general informational purposes only and does not represent our legal advice as to any particular set of facts; nor does it represent any undertaking to keep recipients advised of all relevant legal developments. Prior results do not guarantee a similar outcome. © 2010 Wilmer Cutler Pickering Hale and Dorr LLP