

2004 LIFE SCIENCES

Life sciences leaders turn to Wilmer Cutler Pickering Hale and Dorr for legal advice and business advantage. We provide incisive solutions to the business challenges facing biotechnology, pharmaceutical, healthcare and medical device companies at all stages of growth. For over four decades, we have represented life sciences clients in venture financings, public offerings, mergers and acquisitions, licensing agreements and landmark collaborations, and have defended their innovations in critical patent litigation.






Mergers and Acquisitions

 has agreed to acquire Kendro Laboratory Products from SPX Corporation \$835,000,000 Pending*	 has acquired ViPS \$160,000,000 August 2004	 has been acquired by Aeterna Laboratories \$50,000,000 March 2004	 has been acquired by Medtronic \$45,000,000 (plus potential earnout) November 2004	 has been acquired by Pentax \$48,000,000 December 2004
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Public Offerings and Rule 144A Placements










 Rule 144A Placement of 0% Convertible Senior Subordinated Notes due 2024 \$500,000,000 Counsel to Issuer September 2004	 Initial Public Offering of Common Stock \$156,975,000 Counsel to Issuer February 2004	 Initial Public Offering of Common Stock \$81,200,000 Counsel to Issuer July 2004	 Initial Public Offering of Common Stock \$78,300,000 Counsel to Underwriters February 2004	 Initial Public Offering of Common Stock \$75,000,000 Counsel to Underwriters May 2004	 Public Offering of 1.25% Senior Convertible Notes due 2011 \$94,000,000 Counsel to Issuer May 2004
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Strategic Alliances and Collaborations

 License of liposome technology from Zilip-Pharma for use in Kogenate® hemophilia product	 License to GlaxoSmithKline of European marketing rights to Integrilin® heart disease drug	 Sale to Genzyme of commercialization rights to Synvise® pain relief product	 Collaboration with Gilead Sciences for treatments of hepatitis C virus infection	 Marketing information engagements by major pharmaceutical companies
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 Public Offering of Common Stock \$87,553,982 Counsel to Issuer December 2004	 Initial Public Offering of Common Stock \$42,770,000 Counsel to Issuer June 2004	 Initial Public Offering of Common Stock \$32,085,000 Counsel to Issuer June 2004	 Public Offering of Common Stock \$119,999,040 Counsel to Underwriters November 2004	 Rule 144A Placement of 3.00% Convertible Senior Notes due 2024 \$100,000,000 Counsel to Initial Purchasers June 2004
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Venture Capital and PIPEs Financings

 Small molecule alliances with Johnson & Johnson and Novartis	 Collaboration agreement with Merck to identify targets for the development of small molecule oncology agents	 US license and supply agreement with Reliant Pharmaceuticals for Omacor® product	 Strategic partnership with Wyeth to develop therapeutics for neurological disorders	
 Lung cancer drug discovery collaboration with Abbott Laboratories	 Agreement with Dow AgroSciences for collaborative research	 Advice on licensing and distribution matters	 Research collaboration with Lexicon Genetics	 Collaboration with McNeil for Icagen's sickle cell disease product

 \$40,000,000 Fourth Round May 2004	 \$35,000,000 PIPEs Financing December 2004	 \$20,500,000 Third Round February 2004	 \$29,000,000 Second Round October 2004	
 \$10,000,000 First Round December 2004	 \$8,000,000 Fourth Round November 2004	 £20,000,000 First Round May 2004	 \$20,000,000 Late Stage August 2004	 \$15,500,000 Series A Extension December 2004

COUNSEL OF CHOICE TO LIFE SCIENCES LEADERS...FROM BIOTECH TO MEDICAL DEVICES.

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