

## publicofferings

Leading technology and life sciences companies  
and major investment banks turn to Hale and Dorr  
for legal advice and business advantage.

In 2003, we handled more than 40 public offerings  
and Rule 144A placements valued in excess  
of \$5 billion. In the past five years, we have  
participated in more than 200 public offerings and  
Rule 144A placements raising over \$40 billion.

1970s



1980s



1990s



2003



COMPUTERS

TELECOM

WIRELESS

































SOFTWARE

INTERNET

MEDICAL DEVICES

BIOTECH

LIFE SCIENCES

 <p>Rule 144A Placement of 1.0% Senior Convertible Notes <b>\$175,000,000</b> Counsel to Issuer December 2003</p>	 <p>Initial Public Offering of Common Stock <b>\$213,900,000</b> Counsel to Issuer November 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$104,362,500</b> Counsel to Issuer June 2003</p>	 <p>Initial Public Offering of Ordinary Shares <b>£79,500,000</b> Counsel to Issuer October 2003</p>	 <p>Secondary Offering of Common Stock <b>\$216,626,644</b> Counsel to Issuer September 2003</p>	 <p>Initial Public Offering of Common Stock <b>\$87,946,080</b> Counsel to Issuer December 2003</p>	 <p>Rule 144A Placement of 0% Convertible Senior Subordinated Notes <b>\$750,000,000</b> Counsel to Issuer December 2003</p>	 <p>Initial Public Offering of Common Stock <b>\$52,500,000</b> Counsel to Underwriters October 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$252,861,540</b> Counsel to Issuer June 2003</p>
 <p>Initial Public Offering of Common Stock <b>\$61,380,000</b> Counsel to Issuer November 2003</p>	 <p>Rule 144A Placement of 2.50% Exchangeable Senior Subordinated Debentures <b>\$125,000,000</b> Counsel to Issuer May 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$54,351,875</b> Counsel to Issuer October 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$69,675,000</b> Counsel to Underwriters August 2003</p>	 <p>Public Offerings of Common Stock and Preferred Stock of Closed-End Funds <b>\$961,625,000</b> Counsel to Issuer 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$49,350,000</b> Counsel to Underwriters July 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$97,952,400</b> Counsel to Issuer March 2003</p>	 <p>Rule 144A Placement of Zero Coupon Convertible Subordinated Notes <b>\$135,000,000</b> Counsel to Issuer June 2003</p>	
 <p>Initial Public Offering of Common Stock <b>£25,000,000</b> Counsel to Issuer October 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$90,000,000</b> Counsel to Underwriters October 2003</p>	 <p>Rule 144A Placement of 3.00% Convertible Senior Debentures <b>\$275,000,000</b> Counsel to Issuer June 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$20,000,000</b> Counsel to Issuer October 2003</p>	 <p>Rule 144A Placement of 9.75% Senior Subordinated Notes <b>\$150,000,000</b> Counsel to Issuer January 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$33,005,000</b> Counsel to Underwriters November 2003</p>	 <p>Secondary Offering of Common Stock of ARRIS Group, Inc. <b>\$49,050,000</b> Counsel to Nortel November 2003</p>		
 <p>Follow-On Offering of Common Stock <b>\$20,500,000</b> Counsel to Issuer November 2003</p>	 <p>Public Offerings of Common Stock and Preferred Stock of Closed-End Funds <b>\$1,544,625,000</b> Counsel to Issuer 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$111,379,805</b> Counsel to Underwriters September 2003</p>	 <p>Public Distribution and Repurchase of Redeemable Preference Shares <b>£65,000,000</b> Counsel to Issuer February 2003</p>	 <p>Rule 144A Placement of 6 1/2% Senior Subordinated Notes <b>\$200,000,000</b> Counsel to Issuer May 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$54,153,125</b> Counsel to Underwriters November 2003</p>	 <p>Follow-On Offering of Common Stock <b>\$86,250,000</b> Counsel to Issuer August 2003</p>	 <p>Rule 144A Placement of 2% Convertible Subordinated Debentures <b>\$150,000,000</b> Counsel to Issuer June 2003</p>	

Hale and Dorr > >> the leader in technology and life sciences company public offerings.



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**Princeton**  
609 750 7600

**Reston**  
703 654 7000

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