

technology
transactions+licensing

Continuing our tradition of representing leading technology companies, in 2001 we handled hundreds of licensing, product development, distribution, joint venture, strategic alliance and other technology-related agreements for clients, including deals that are helping to shape the future of science and technology.

1970s



1980s



1990s



2001



COMPUTERS

TELECOM

WIRELESS

SOFTWARE

INTERNET

MEDICAL DEVICES

BIOTECH

LIFE SCIENCES

 AMERICAN HOME PRODUCTS CORPORATION Collaboration and license agreement with Taxolog to develop anti-tumor agents	 WILDFIRE Agreement to provide Wildfire voice-activated personal assistant technology to Bermuda Telecom customers	 CURIS Strategic alliance with Micromet for development of antibody therapies	 UpstreamInfo.com License to Chevron of enterprise-wide system for upstream oil and gas asset management	 ASML Participation in industry consortia for development of next-generation lithography equipment	 STAPLES Advice on international privacy and click-through license issues in e-commerce	 Hybridon Cross-license of antisense patents and technology with Isis Pharmaceuticals	 syngenta Joint venture with Land O'Lakes to develop value-added specialty high-protein and white corn hybrids for the food and feed markets	 Applix International distribution agreement with Axis International covering France and Benelux	 MILLENNIUM Strategic collaboration with Abbott Laboratories for development and commercialization of medical solutions for obesity and diabetes	
 The SNP Consortium Ltd. Agreements with Celera Genomics, Motorola and Applied Biosystems for construction of genome-wide SNP linkage map	 NFL Sponsorship agreements for Gatorade, Nestlé, Pizza Hut, RCA, Reebok and Visa in various foreign jurisdictions	 UNIPOWER SOLUTIONS Joint development with Royal Ahold of portable device to provide personalized information to supermarket shoppers	 MEDICAL SCIENTISTS Analysis of health care cost reductions in public-private health care management initiative with Pfizer and the State of Florida	 Avid Advice on the internationalization of end-user license agreements for use in eight foreign countries	 TRIPLE G License to HealthEast of health care lab automation system to manage data in over 200 clinical laboratories	 Ardais Strategic collaboration with the University of Chicago for collection and archiving of surplus human tissue from medical procedures	 mks License of technology and patents to NEXX Systems for the advanced packaging and telecommunications industries	 Cognizant Technology Solutions Corporation Master agreement with Blue Cross of Northeastern Pennsylvania for technical and consulting services	 CAMBRIDGE HEART Appointment of Agilent Technologies as exclusive U.S. distributor of cardiac stress-test system	 encompys Joint venture among Accenture, Advent Software, Compaq, Microsoft and Bank of New York to provide straight-through processing solutions to asset management companies
 syngenta Joint venture with Diversa to pursue opportunities in the field of animal feed and agricultural product processing	 MILLENNIUM Strategic alliance with Becton Dickinson for development of cancer diagnostics and pharmacogenomics	 SAUCONY INC. Exclusive license of trademarks to First to the Finish for use on team athletic apparel	 Si License of technology from Cadence Design Systems for electronic design automation industry standardization initiative	 GoAmerica Principal outside counsel for technology licensing and strategic alliances	 THE MEDICINES COMPANY Distribution agreement with CSL for Angiomax in Australia	 iavi Collaboration with Medical Research Council (U.K.) and University of Nairobi for developing the first AIDS vaccine made specifically for Africa	 MITEL Bundling of Mitel's Linux-based Network Server Solutions Group products with Compaq PCs sold through PC Connection	 COLLAGENEX pharmaceuticals Grant to Atrix Laboratories of exclusive U.S. marketing and manufacturing rights for CollaGenex's dental therapies	 Arch wireless Development and supply agreement with Avantra International for next-generation wireless communications modules	
 STARENT NETWORKS Incorporation of Starent Mobile Gateway platform into Samsung wireless infrastructure offerings	 ICAGEN Collaboration with Abbott Laboratories focused on the development and commercialization of pharmaceutical products for the treatment of human pain indications	 ANALOG DEVICES Principal outside counsel on patent and technology licensing matters	 Airvana Joint development agreement with Nortel Networks for high speed 3G wireless data products	 Flexplay Technologies, Inc. Joint development with GE Plastics of advanced DVD materials	 BOSE Advice on international distribution and sale of consumer products	 ChannelWAVE License of enterprise-wide partner relationship management system to Cable & Wireless	 AMERICAN HOME PRODUCTS CORPORATION Strategic collaboration with Karo Bio to research and develop drugs to prevent and treat atherosclerosis	 Gómez Joint venture with Softbank Finance and Morningstar Japan to provide Gomez technology and services in Japan	 NHL Licensing agreements for broadcast rights for the NHL Center Ice game package on cable and satellite television systems in the United States and Canada	 FIRST GENETIC TRUST Research collaboration with GlaxoSmithKline to study genetic basis of adverse drug reactions

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