

Going **Public ?**

**1960's**  
**mainframes**

*Continuing our tradition of representing leading entrepreneurial and technology companies,*

**1970's**  
**minicomputers**

*in 2000, we handled 34 initial public offerings with proceeds of more than \$10 billion,*

**1980's**  
**software and biotech**

*served as company counsel in more than 200 venture financings raising over \$4 billion,*

**1990's**  
**telecom, Internet and life sciences**

*and represented clients in more than 200 M&A transactions valued in excess of \$40 billion.*

**2000** →

**Hale and Dorr. When Success Matters.**

 <b>\$195,500,000</b> Counsel to Issuer March 2000	 <b>\$127,075,000</b> Counsel to Issuer July 2000	 <b>\$306,468,800</b> Counsel to Issuer April 2000 London Stock Exchange; Nasdaq	 <b>\$279,450,000</b> Counsel to Issuer June 2000	 <b>\$141,680,000</b> Counsel to Underwriters September 2000	 <b>\$80,444,800</b> Counsel to Issuer January 2000	 <b>\$109,250,000</b> Counsel to Underwriters July 2000	 <b>€672,000,000</b> Counsel to Lycos March 2000 Neuer Markt	 <b>\$5,884,272,000</b> Counsel to Underwriters March 2000 Frankfurt Stock Exchange; NYSE
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 <b>\$59,800,000</b> Counsel to Issuer August 2000	 <b>\$126,500,000</b> Counsel to Underwriters February 2000	 <b>\$77,625,000</b> Counsel to Issuer July 2000	 <b>€62,300,000</b> Counsel to Underwriters* July 2000 Neuer Markt	 <b>\$143,750,000</b> Counsel to Underwriters March 2000	 <b>\$110,400,000</b> Counsel to Issuer August 2000	 <b>€34,100,000</b> Counsel to Underwriters* September 2000 Neuer Markt	 <b>\$136,850,000</b> Counsel to Issuer September 2000
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# \$10,000,000,000

**If you're going public, go with the IPO leader.**

 <b>£108,448,582</b> Counsel to Issuer* October 2000 London Stock Exchange	 <b>€224,250,000</b> Counsel to Underwriters* February 2000 Neuer Markt	 <b>\$60,375,000</b> Counsel to Issuer January 2000	 <b>\$151,818,600</b> Counsel to Underwriters* February 2000 London Stock Exchange; Nasdaq	 <b>SEK 1,005,100,000</b> Counsel to Issuer* June 2000 OM Stockholm Exchange; Oslo Stock Exchange	 <b>\$49,910,000</b> Counsel to Issuer January 2000	 <b>\$41,100,000</b> Counsel to Underwriters February 2000	 <b>\$94,875,000</b> Counsel to Issuer March 2000
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 <b>£129,600,000</b> Counsel to Issuer* April 2000 London Stock Exchange	 <b>\$120,000,000</b> Counsel to Underwriters February 2000	 <b>£181,125,000</b> Counsel to Issuer* September 2000 London Stock Exchange	 <b>\$109,250,000</b> Counsel to Issuer March 2000	 <b>\$80,500,000</b> Counsel to Underwriters February 2000	 <b>£5,000,000</b> Counsel to Issuer* March 2000 AIM	 <b>\$34,500,000</b> Counsel to Underwriters January 2000	 <b>\$72,450,000</b> Counsel to Issuer March 2000	 <b>\$188,370,000</b> Counsel to Issuer May 2000 London Stock Exchange; Nasdaq
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**ipoleader.com**

\* handled through our international joint venture law firm

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**New York**

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**Princeton**

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**Reston**

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**Waltham**

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**Washington**

202.942.8400

**London\***

44.20.7645.2400

**Munich\***

49.89.219992.0

**Oxford\***

44.1235.823000

*\* An independent joint venture law firm*



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