REGULATING PRIVACY IN THE INTERNET AGE

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Privacy:

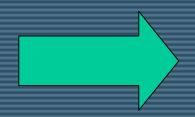
"The right to be left alone -- the most comprehensive of rights, and the right most valued by a free people."

Justice Louis Brandeis

Olmstead v. United States (1928)

The Internet Changes Everything...

Collection Processing Publishing



- Instantaneous
- Automatic
- Inexpensive
- Worldwide
- Linkable

Public Opinion

- Privacy is the #1 Internet issue for consumers
 - Business Week survey, 1998

- 87% concerned about online privacy
 - AT&T survey, 1999

State of Confusion?

Consumer Demands

Privacy Laws

Privacy Regulations

"Self-regulation"

Foreign Practices

Fair
Information
Practices

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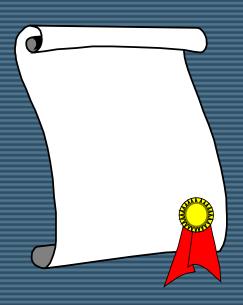


- 1. Notice
- 2. Choice
- 3. Access
- 4. Security
- 5. Enforcement

1. NOTICE

Before collection, use, or disclosure,

- Who is collecting data?
- What data is collected?
- How data is collected?
- Why data is collected? (primary uses)
- What other uses? (secondary uses)
- How data is protected?
- What choices are available?



2. CHOICE



Consent to secondary uses of data:

Opt-in

Opt-out

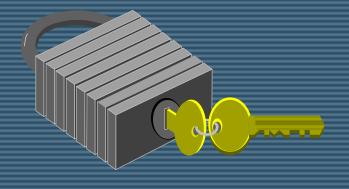
Customization

3. ACCESS

- Right to view data about oneself
- Right to contest accuracy & completeness
- **Procedures** for viewing & requesting revisions



4. SECURITY



Data Integrity

Trusted sources
Up-to-date
De-identification

Data Security

Managerial safeguards
Technical safeguards
Physical safeguards

5. ENFORCEMENT

- Complaint procedure
- Investigation
- Redress
- Sanctions

Federal Internet Privacy Mandates

Internet privacy mandates follow a "sectoral" approach:

- Children's privacy
- Health data privacy
- Financial data privacy

Mandates expand upon Fair Information Practices:

Notice: Timing, placement & content

Choice: Prior consent

Federal Mandates: Children's Privacy

Children's Online Privacy Protection Act

Law enacted 1998 FTC regulations take effect **April 21, 2000**

- Protects "personal information"
- Collected by web sites and online services
- From children **under 13**

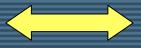
Focus on

Notice to parents
Advance parental consent

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Federal Mandates: Children's Privacy

Children's Online Privacy Protection Act



Name

Physical address

E-mail/online contact

Telephone

Social Security

"Associated" identifiers

"Sliding scale" of parental consent, based on uses of data

Public disclosure:

Internal use:

Direct replies:

Protect child:

"Verifiable parental consent"

E-mail consent + additional steps

Subsequent notice + opt-out

No consent required

Federal Mandates: Electronic Health Data

- Health insurance reform enacted 1996
- HHS regulations proposed Nov. 1999

Protects electronic, identifiable health data handled by:

- Health plans
- Health care providers
- Health care "clearinghouses" (claims processors)
- Business partners

Federal Mandates: Electronic health data

• Defines primary uses of electronic health data:

Treatment

Payment

Health care operations

• Patient consent required for secondary uses:

Exceptions include -

Research

Public health

Law enforcement

Emergencies

Federal Mandates: Financial Data

Gramm-Leach-Bliley Act enacted Nov. 1999 FTC regulations proposed March 2000 Comment period ends March 31, 2000

Protects "nonpublic," personally-identifiable information

Notice requirements:

Initial notice at start of customer relationship Annual notices to customers

Notice to consumers prior to disclosure

Choice requirements:

Opt-out of disclosures to nonaffiliated third parties

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Federal Mandates: Financial Data

Not Internet-specific, but...

"Financial institution" may include anyone "significantly engaged" in a "financial activity" with consumers

"Nonpublic information" may include names and addresses of customers of "financial institutions"



Self-regulation

Sectors without mandatory privacy protections are "self-regulated":

e.g., Consumer online privacy

FTC seeks voluntary use of Fair Information Practices to avoid additional Internet privacy legislation.

"Legislation to address online privacy is not appropriate at this time." -- FTC, July 1999

Self-regulation

FTC is watching for voluntary implementation of FIPs:

Websites with posted privacy policies

1998 FTC survey: 2% overall, 44% of busiest websites

1999 Georgetown survey: 44% of sampled websites

1999 OPA survey: 81% of busiest websites

2000 FTC survey: ???

Congress might not wait... current proposals could Restrict use of "cookies"

Require opt-out of online tracking

Self-regulation: Enforcement

"Self-regulated" DOES NOT MEAN "unregulated"!

FTC can act without new Internet privacy laws:

- GeoCities (1998): First net privacy case settled after FTC charged "unfair" and "deceptive" use of online data.
- ReverseAuction (2000):

"Self-regulatory efforts by e-businesses to protect their customer's privacy should be encouraged. But beyond self-regulation, those who violate consumers' privacy should be promptly called to task."

FTC action "is an effort to buttress, not supplant or detract from, initiatives of private parties. . . who develop and implement their own privacy arrangements."

Self-Regulation: Enforcement

Voluntary Privacy Seal Programs

Standard privacy policies

Dispute resolution procedures

Outside monitoring

Referral to law enforcement



Looking Ahead

Pressure to self-regulate

More FTC enforcement

Additional sectoral legislation

Limits on anonymity?

International standards?

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Questions?

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