








 <b>Akamai</b> \$234,000,000 Counsel to Issuer October 28, 1999	 <b>Engage</b> \$103,500,000 Counsel to Issuer July 19, 1999	 <b>free serve</b> £264,000,000 Counsel to Underwriters* July 26, 1999 <small>London Stock Exchange, Nasdaq</small>	 <b>SILKNET</b> \$51,750,000 Counsel to Underwriters May 5, 1999	 <b>prodigy</b> <small>Prodigy Communications Corporation</small> \$168,000,000 Counsel to Issuer February 10, 1999	 <b>red hat</b> \$96,600,000 Counsel to Underwriters August 11, 1999	 <b>ART TECHNOLOGY GROUP</b> \$69,000,000 Counsel to Issuer July 20, 1999 — \$349,312,500† November 10, 1999	 <b>ZDNet</b> \$218,500,000 Counsel to Underwriters March 30, 1999	 <b>trintech</b> <small>THE SECURE WAY TO PAY</small> €73,370,000 Counsel to Underwriters* September 22, 1999 <small>Nasdaq; Neuer Markt</small>	 <b>SYCAMORE NETWORKS</b> \$284,050,000 Counsel to Issuer October 21, 1999
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 <b>SilverStream</b> \$55,200,000 Counsel to Issuer August 16, 1999	 <b>MKS INSTRUMENTS</b> \$104,650,000 Counsel to Issuer March 30, 1999	 <b>VIANT</b> \$55,200,000 Counsel to Underwriters June 17, 1999 — \$248,803,190† December 7, 1999	 <b>FortuneCity.com</b> €112,903,470 Counsel to Issuer* March 17, 1999 <small>Neuer Markt</small>	 <b>PROXICOM</b> \$67,275,000 Counsel to Underwriters April 19, 1999 — \$216,570,500† October 8, 1999	 <b>Breakaway SOLUTIONS</b> \$48,300,000 Counsel to Issuer October 5, 1999	 <b>iBasis</b> \$125,120,000 Counsel to Underwriters November 10, 1999	 <b>miracle</b> CHF 138,000,000 Counsel to Issuer* November 24, 1999 <small>SWX New Market</small>	 <b>STUDENT ADVANTAGE</b> \$55,200,000 Counsel to Issuer June 17, 1999
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# \$5,000,000,000

**If you're going public, go with the IPO leader.**

 <b>NaviSite</b> \$88,550,000 Counsel to Underwriters October 22, 1999	 <b>QXL.com</b> <small>online auctions</small> £54,600,000 Counsel to Issuer* October 7, 1999 <small>London Stock Exchange, Nasdaq</small>	 <b>Cysive</b> \$65,492,500 Counsel to Underwriters October 15, 1999	 <b>Meta4!</b> €57,960,000 Counsel to Underwriters* July 2, 1999 <small>EASDAQ</small>	 <b>RUDOLPH Technologies, Inc.</b> \$88,320,000 Counsel to Underwriters November 12, 1999	 <b>Exact</b> €88,960,750 Counsel to Issuer* June 3, 1999 <small>Amsterdam Stock Exchange</small>	 <b>VitaminShope.com</b> \$50,000,005 Counsel to Underwriters October 8, 1999	 <b>Edison Schools</b> \$122,400,000 Counsel to Issuer November 10, 1999	 <b>INTEREP</b> \$74,750,004 Counsel to Underwriters December 9, 1999	 <b>BRIDGE</b> \$73,600,000 Counsel to Issuer December 17, 1999
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 <b>Village.com</b> <small>THE WOMEN'S NETWORK</small> \$100,740,000 Counsel to Underwriters March 18, 1999 — \$75,600,000† October 29, 1999	 <b>PREDICTIVE SYSTEMS</b> \$82,800,000 Counsel to Underwriters October 27, 1999	 <b>Damgaard</b> DKK 960,000,000 Counsel to Issuer* October 7, 1999 <small>Copenhagen Stock Exchange</small>	 <b>MULTEX.COM</b> \$48,300,000 Counsel to Underwriters March 17, 1999	 <b>NETWORK PLUS</b> \$147,200,000 Counsel to Issuer June 29, 1999	 <b>WORLDGATE</b> \$120,750,000 Counsel to Underwriters April 15, 1999	 <b>WAVECOM</b> <small>THE WIRELESS WORLD</small> €44,550,000 Counsel to Issuer* June 9, 1999 <small>Nasdaq, Nouveau Marché</small>	 <b>SmarterKids.com</b> \$56,580,000 Counsel to Underwriters September 30, 1999	 <b>SmarterKids.com</b> \$72,450,000 Counsel to Underwriters November 23, 1999
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 <b>careerbuilder</b> <small>www.careerbuilder.com</small> \$67,275,000 Counsel to Issuer May 11, 1999	 <b>integra</b> €36,915,000 Counsel to Underwriters* June 2, 1999 <small>Nouveau Marché</small>	 <b>JUPITER COMMUNICATIONS</b> <small>Online Intelligence</small> \$75,468,750 Counsel to Underwriters October 8, 1999	 <b>Uproar</b> €32,568,000 Counsel to Issuer* July 8, 1999 <small>EASDAQ</small>	 <b>voyager.net</b> \$135,000,000 Counsel to Underwriters July 20, 1999	 <b>1-800-flowers.com</b> \$126,000,000 Counsel to Underwriters August 2, 1999	 <b>Bottomline Technologies</b> \$50,830,000 Counsel to Issuer February 12, 1999	 <b>NetScout</b> \$37,950,000 Counsel to Underwriters August 12, 1999	 <b>Conso data</b> €52,070,007 Counsel to Underwriters* October 7, 1999 <small>Nouveau Marché</small>	 <b>beFree</b> \$77,280,000 Counsel to Issuer November 3, 1999
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\*handled through our joint venture law firm based in London † follow-on public offering



## Going Public?

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*\*an independent, joint-venture law firm*

# 1960's

**mainframes**

*Continuing our tradition of representing leading entrepreneurial and technology companies,*

# 1970's

**minicomputers**

*in 1999, we handled 48 initial public offerings with proceeds of \$5 billion,*

# 1980's

**software and biotech**

*served as company counsel in more than 200 venture financings raising over \$3 billion,*

# 1990's

**telco and Internet**

*and represented clients in more than 150 M&A transactions valued at \$30 billion.*

# 1999



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