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|  <i>has agreed to acquire</i> PAGING NETWORK, INC. \$1,700,000,000 <i>Pending*</i> |  <i>has been acquired by</i> LUCENT TECHNOLOGIES INC. \$1,073,000,000 <i>July 1999</i> |  <i>has been acquired by</i> RAZORFISH, INC. \$1,671,000,000 <i>November 1999</i> |  <i>has acquired</i> LEUKOSITE, INC. \$910,000,000 <i>December 1999</i> |  <i>has acquired an option to purchase an equity interest in</i> ARENA FOOTBALL LEAGUE LLC Undisclosed <i>February 1999</i> |  <i>has been acquired by</i> CMGI, INC. \$2,300,000,000 <i>August 1999</i> |  <i>has acquired the Analytical Instruments Division of</i> PERKIN-ELMER CORPORATION \$425,000,000 <i>May 1999</i> |  <i>has been acquired by</i> TELLABS, INC. \$575,000,000 <i>August 1999</i> |  <i>has been acquired by</i> ADC TELECOMMUNICATIONS, INC. \$603,000,000 <i>October 1999</i> |  <i>has agreed to establish a strategic relationship with</i> SBC COMMUNICATIONS INC. \$1,610,000,000 <i>Pending*</i> |
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|  <i>has been acquired by</i> CIENA CORPORATION \$474,000,000 <i>July 1999</i> |  <i>has agreed to acquire</i> YESMAIL.COM, INC. \$523,000,000 <i>Pending*</i> |  <i>has acquired the BizOnThe.Net business of</i> VARTEC TELECOM, INC. \$100,000,000 <i>October 1999</i> |  <i>has been acquired by</i> SIEMENS CORPORATION Undisclosed <i>April 1999</i> |  <i>has been acquired by</i> CISCO SYSTEMS, INC. \$325,000,000 <i>November 1999</i> |  <i>has been acquired by</i> LUCENT TECHNOLOGIES INC. \$285,000,000 <i>November 1999</i> |  <i>has been acquired by</i> AMDOCS LIMITED \$229,000,000 <i>November 1999</i> |  <i>has agreed to acquire selected fiber optic facilities and services from</i> VARIOUS PARTIES \$280,000,000 <i>Pending*</i> |  <i>has acquired</i> FUTURETENSE, INC. \$125,000,000 <i>October 1999</i> |
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\$30,000,000,000 The Leader in High-Tech M&A.

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|  <i>has been acquired by</i> CISCO SYSTEMS, INC. \$170,000,000 <i>June 1999</i> |  <i>has acquired</i> KTI, INC. \$385,000,000 <i>December 1999</i> |  <i>has completed the leveraged buyout of</i> BERKSHIRE REALTY HOLDINGS, L.P. \$1,260,000,000 <i>October 1999</i> |  <i>has acquired</i> ADKNOWLEDGE INC. \$310,000,000 <i>December 1999</i> |  <i>has agreed to acquire</i> VIVID TECHNOLOGIES, INC. \$62,000,000 <i>Pending*</i> |  <i>has acquired</i> EVERYTHING WIRELESS, INC. Undisclosed <i>June 1999</i> |  <i>has acquired</i> ADJAGENCY, INC. \$50,000,000 <i>March 1999</i> |  <i>has agreed to be acquired by</i> EASTERN ENTERPRISES \$250,000,000 <i>Pending*</i> |  <i>has agreed to acquire</i> ADFORCE, INC. \$1,800,000,000 <i>Pending*</i> |
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|  <i>has agreed to acquire</i> FLYCAST COMMUNICATIONS CORP. \$2,540,000,000 <i>Pending*</i> |  <i>has acquired</i> LUMEN TECHNOLOGIES, INC. \$250,000,000 <i>January 1999</i> |  <i>has sold CCS TrexCom, Inc. to</i> EPOS CORPORATION Undisclosed <i>December 1999</i> |  <i>has sold its SurfWatch Division to</i> JSB SOFTWARE TECHNOLOGIES PLC \$29,000,000 <i>November 1999</i> |  <i>has been acquired by</i> BAIN CAPITAL, INC. Undisclosed <i>November 1999</i> |  <i>has been acquired by</i> TSI INTERNATIONAL SOFTWARE LTD. \$53,000,000 <i>September 1999</i> |  <i>has agreed to acquire</i> FLASHNET COMMUNICATIONS, INC. \$125,000,000 <i>Pending*</i> |  <i>has been acquired by</i> SCHERING BERLIN INC. \$134,000,000 <i>November 1999</i> |  <i>has acquired</i> MOBILEMEDIA CORPORATION \$724,000,000 <i>June 1999</i> |  <i>has been acquired by</i> SIEMENS CORPORATION Undisclosed <i>April 1999</i> |
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|  <i>has been acquired by</i> MATTEL, INC. \$3,600,000,000 <i>May 1999</i> |  <i>has completed a leveraged recapitalization</i> |  <i>has been acquired by</i> APPLIED MICRO CIRCUITS CORP. \$117,000,000 <i>March 1999</i> |  <i>has acquired</i> CLARICOM HOLDINGS, INC. \$140,000,000 <i>March 1999</i> |  <i>has been acquired by</i> LUCENT TECHNOLOGIES INC. \$1,308,000,000 <i>February 1999</i> |  <i>has agreed to merge with</i> SUMMIT DESIGN, INC. \$58,000,000 <i>Pending*</i> |  <i>has acquired</i> VARIOUS LIMITED PARTNERSHIPS \$120,000,000 <i>January 1999</i> |  <i>has sold its Government Contract Services Business to</i> THE CARLYLE GROUP \$250,000,000 <i>August 1999</i> |  <i>has been acquired by</i> GETRONICS NV \$2,000,000,000 <i>June 1999</i> |
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*as of December 31, 1999



Big Deal?

www.haledorr.com

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*an independent, joint-venture law firm

1960's

mainframes

Continuing our tradition of representing leading entrepreneurial and technology companies,

1970's

minicomputers

in 1999, we handled 48 initial public offerings with proceeds of \$5 billion,

1980's

software and biotech

served as company counsel in more than 200 venture financings raising over \$3 billion,

1990's

telco and Internet

and represented clients in more than 150 M&A transactions valued at \$30 billion.

1999



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