



Private Equity

Clients regularly turn to WilmerHale's private equity team to provide innovative and responsive legal advice in their most complex transactions. Applying a holistic approach, we work within fully integrated and seasoned teams in North America and Europe to provide guidance across multiple disciplines, including corporate/M&A, debt finance, securities and corporate governance, tax, employment, employee benefits and executive compensation, environmental, real estate, intellectual property, and data privacy and security.

PRACTICE AT A GLANCE

- Experienced in representing sponsors, entrepreneurs and management teams in the formulation of creative strategies for structuring acquisitions, financings of private and public companies, negotiated as well as unsolicited acquisitions, going-private transactions, stock-for-stock acquisitions, spin-off transactions, and acquisitions of minority interests.
- Work with private equity and other investors in private investments in public equity (PIPEs) and special purpose acquisition company (SPAC)-related investments and business combinations.
- Represent clients in key sectors, including technology, technology-enabled services and manufacturing; medical devices and life sciences; financial services; energy; telecommunications, media and entertainment; real estate; and retail, e-commerce and consumer products.
- Extensive experience handling transactions involving highly regulated industries or sensitive regulatory issues.

TEAM EXPERIENCE

Our lawyers bring to the team experience from their distinguished careers at WilmerHale and elsewhere. For example, they have represented numerous middle-market private equity firms in a number of acquisitions, financings, recapitalization transactions and dispositions across industries and spanning several continents. Our lawyers also have extensive experience in the representation of portfolio companies post-investment.

“A highly esteemed firm offering expertise in a range of matters including M&A, corporate governance and private equity... Sources say: ‘They are the most thorough of any law firm I’ve ever worked with; they will consider all the issues and make a proper recommendation.’”

— *Chambers USA 2020*

EXPERIENCE

- **Mountaingate Capital**
 - the sale of its position in Tinuiti Inc. to New Mountain Capital;
 - its acquisition and financing of Bounteous (formerly HS2 Solutions) and Bounteous's acquisitions and related financings of Demac Media Inc., LunaMetrics, LLC, Infield Digital LLC and The Archer Group; and
 - its acquisition and financing of Elite SEM (now Tinuiti, Inc.) and its acquisitions and related financings of CPC Strategy, Email Aptitude and OrionCKB.
- **Nordstrom Family** – co-counsel in their family-led attempted going-private transaction with Nordstrom Inc. and a minority investment by Leonard Green & Partners.
- **Medtronic plc** – investment from funds managed by Blackstone Life Sciences for \$337 million.
- **Endurance International Group Holdings** – acquisition by affiliates of Clearlake Capital Group L.P.
- **Staples** – acquisition by Sycamore Partners for \$6.9 billion.
- **Analogic Corporation** – acquisition by Altaris Capital Partners for approximately \$1.1 billion.
- **Tangoe** – acquisition by Marlin Equity Partners for \$242.6 million.
- **Hilton Worldwide Holdings** – counsel to special committee in transaction with HNA Group and Blackstone, in which HNA acquired approximately 25% equity interest in Hilton from affiliates of Blackstone.
- **Cumberland Farms** – sale of its Gulf Oil business to ArcLight Capital Partners.
- **Educational Testing Service** – sale of Prometric Inc. to Baring Private Equity Asia.
- **Acacia Wealth Advisors** – sale to HighTower Advisors.

RECOGNITION

- **Chambers USA: America's Leading Lawyers for Business** Named our Corporate Practice among the best in 2012–2020.
- **Corporate Board Member** In 2014, 2016 and 2018, WilmerHale was named to the Top National Corporate Law Firms list, a comprehensive ranking of the top 25 firms in the United States based on law firm surveys and feedback from thousands of directors and general counsel.