

Big Deal ?

**1960's
mainframes**

Continuing our tradition of representing leading entrepreneurial and technology companies,

**1970's
minicomputers**

in 2000, we handled 34 initial public offerings with proceeds of more than \$10 billion,

**1980's
software and biotech**

served as company counsel in more than 200 venture financings raising over \$4 billion,

**1990's
telecom, Internet and life sciences**

and represented clients in more than 200 M&A transactions valued in excess of \$40 billion.

2000 →

Hale and Dorr. When Success Matters.

 <i>has acquired</i> INTERVU INC. \$2,800,000,000 April 2000†	 <i>has been acquired by</i> KNIGHT RIDDER AND TRIBUNE COMPANY \$200,000,000 September 2000	 <i>has acquired</i> BCO TECHNOLOGIES PLC \$150,000,000 July 2000	 <i>has been acquired by</i> OPEN TV CORP. \$2,500,000,000 July 2000	 <i>has acquired</i> NEN LIFE SCIENCES, INC. \$400,000,000 July 2000	 <i>has acquired</i> CAMBRIDGE DISCOVERY CHEMISTRY \$53,000,000 July 2000	 <i>has acquired</i> FLYCAST COMMUNICATIONS CORPORATION \$2,540,000,000 January 2000	 <i>has been acquired by</i> LUCENT TECHNOLOGIES INC. \$1,300,000,000 September 2000	 <i>has been acquired by</i> ONDISPLAY, INC. \$181,000,000 March 2000	 <i>has been acquired by</i> CISCO SYSTEMS, INC. \$5,700,000,000 June 2000
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 <i>has agreed to sell its 81.25% interest in Arris Interactive L.L.C. to</i> ANTEC CORPORATION \$983,000,000 Pending*	 <i>has been acquired by</i> ORANGE PLC \$142,000,000 April 2000	 <i>has acquired</i> ENCOMMERCE, INC. \$703,000,000 June 2000	 <i>has sold its Alliance Managed Services business to</i> QUALXSERV LLC Undisclosed May 2000	 <i>has been acquired by</i> ADC TELECOMMUNICATIONS, INC. \$2,250,000,000 September 2000	 <i>has acquired</i> TORONTO TECHNOLOGY GROUP Undisclosed July 2000	 <i>has agreed to acquire</i> APPLIED SCIENCE AND TECHNOLOGY, INC. \$300,000,000 Pending*	 <i>30% interest has been acquired by</i> INTERNET CAPITAL GROUP, INC. \$450,000,000 June 2000	 <i>has agreed to sell Thermo CardioSystems, Inc. to</i> THORATEC LABORATORIES CORPORATION \$572,000,000 Pending*
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\$4,000,000,000 The Leader in High-Tech M&A

 <i>has acquired</i> HUMAN CODE, INC. \$104,000,000 August 2000	 <i>has acquired</i> CHECKPOINT HOLDINGS, LTD. \$78,000,000 September 2000	 <i>has been acquired by</i> BROADCOM CORPORATION \$594,000,000 November 2000	 <i>has been formed through the merger of</i> CREATIVE BIOMOLECULES, ONTOGENY AND REPROGENESIS \$600,000,000 July 2000	 <i>has acquired</i> TRIVIDA CORPORATION \$186,000,000 February 2000	 <i>has been acquired by</i> MOTOROLA, INC. \$430,000,000 May 2000	 <i>has agreed to acquire</i> BROADSOFT, INC. Pending*	 <i>has been acquired by</i> AETHER SYSTEMS, INC. \$150,000,000 September 2000	 <i>has been acquired by</i> LERNOUT & HAUSPIE SPEECH PRODUCTS N.V. \$593,000,000 June 2000	 <i>has established a strategic relationship with</i> SBC COMMUNICATIONS INC. \$1,610,000,000 May 2000
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 <i>has been acquired by</i> COX RADIO, INC. \$125,000,000 July 2000	 <i>has been formed through the merger of</i> VIEWLOGIC SYSTEMS AND SUMMIT DESIGN \$58,000,000 March 2000	 <i>has acquired selected assets from</i> 3COM CORPORATION \$105,000,000 October 2000	 <i>has been acquired by</i> NETSCOUT SYSTEMS, INC. \$60,000,000 July 2000	 <i>has agreed to acquire</i> ELIGIX, INC. \$55,000,000 Pending*	 <i>has agreed to sell ChannelHealth to</i> ALLSCRIPTS, INC. \$225,000,000 Pending*	 <i>has been acquired by</i> SMARTDISK CORPORATION \$93,000,000 March 2000	 <i>has acquired</i> PETROLSOFT CORPORATION \$60,000,000 June 2000	 <i>has acquired selected fiber optic facilities and services from</i> EXELON AND CONEd \$280,000,000 September 2000
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 <i>has acquired</i> TECHNOLOGY CONTROL SERVICES, INC. \$140,000,000 July 2000	 <i>has been acquired by</i> EASTERN ENTERPRISES \$250,000,000 November 2000	 <i>has acquired</i> CARE COMPUTER SYSTEMS, INC. Undisclosed September 2000	 <i>has sold Masterchem Industries to</i> MASCO CORPORATION \$260,000,000 May 2000	 <i>has been acquired from</i> HANNAFORD BROS. CO. \$100,000,000 February 2000	 <i>has acquired</i> BONDI SOFTWARE, INC. Undisclosed December 2000	 <i>has been acquired by</i> ENGAGE, INC. \$268,000,000 September 2000	 <i>has been acquired by</i> UNICREDITO ITALIANO S.P.A. \$1,260,000,000 October 2000	 <i>has acquired</i> EGGROCK PARTNERS \$252,000,000 April 2000	 <i>has acquired</i> PAGING NETWORK, INC. \$1,700,000,000 November 2000
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