



## *Private Equity*

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Clients regularly turn to WilmerHale's private equity team to provide innovative and responsive legal advice in their most complex transactions. Applying a holistic approach, we work within fully integrated and seasoned teams in North America and Europe to provide guidance across multiple disciplines, including corporate/M&A, debt finance, securities and corporate governance, tax, employment, employee benefits and executive compensation, environmental, real estate, intellectual property, and data privacy and security.

### **PRACTICE AT A GLANCE**

- Experienced in representing sponsors, entrepreneurs and management teams in the formulation of creative strategies for structuring acquisitions, financings of private and public companies, negotiated as well as unsolicited acquisitions, going-private transactions, stock-for-stock acquisitions, spin-off transactions, and acquisitions of minority interests.
- Represent clients in key sectors, including technology, technology-enabled services and manufacturing; medical devices and life sciences; financial services; energy; telecommunications, media and entertainment; real estate; and retail, e-commerce and consumer products.
- Extensive experience handling transactions involving highly regulated industries or sensitive regulatory issues

### **TEAM EXPERIENCE**

Our lawyers bring to the team experience from their distinguished careers at WilmerHale and elsewhere. For example, they have represented numerous middle-market private equity firms in a number of acquisitions, financings, recapitalization transactions and dispositions across industries and spanning several continents. Our lawyers also have extensive experience in the representation of portfolio companies post-investment.

**“A highly esteemed firm offering expertise in a range of matters including M&A, corporate governance and private equity... Sources say: ‘The firm is very client service-oriented; they are focused on building lasting relationships with clients.’”**

— *Chambers USA 2018*

## EXPERIENCE

- **Mountaingate Capital** – acquisition and financing of Bounteous (formerly HS2 Solutions) and Bounteous’s acquisitions and related financings of Demac Media Inc., LunaMetrics, LLC and Infield Digital LLC.
- **Mountaingate Capital** – acquisition and financing of Elite SEM and its acquisitions and related financing of CPC Strategy, Email Aptitude and OrionCKB.
- **Nordstrom Family** – co-counsel in their family-led attempted going-private transaction with Nordstrom Inc. and a minority investment by Leonard Green & Partners.
- **Staples** – acquisition by Sycamore Partners for \$6.9 billion.
- **Analogic Corporation** – acquisition by Altaris Capital Partners for approximately \$1.1 billion.
- **Tangoe** – acquisition by Marlin Equity Partners for \$242.6 million.
- **Hilton Worldwide Holdings** – counsel to special committee in transaction with HNA Group and Blackstone, in which HNA acquired approximately 25% equity interest in Hilton from affiliates of Blackstone.
- **Cumberland Farms** – sale of its Gulf Oil business to ArcLight Capital Partners.
- **Educational Testing Service** – sale of Prometric Inc. to Baring Private Equity Asia.
- **Acacia Wealth Advisors** – sale to HighTower Advisors.

## RECOGNITION

- **Law Week Colorado**  
Recognized Partner Keith Trammell as a Barrister's Best - Best Private Equity Lawyer (2016, 2017, 2018) and Lawyer of the Year (2018).
- **Chambers USA: America's Leading Lawyers for Business** Named our Corporate Practice among the best in 2012–2018, with sources saying that WilmerHale provides “excellent service and quality advice and representation.”
- **Corporate Board Member**  
In 2014, 2016 and 2018, WilmerHale was named to the Top National Corporate Law Firms list, a comprehensive ranking of the top 25 firms in the United States based on law firm surveys and feedback from thousands of directors and general counsel.