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The Wire China

## Who's Who

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## **China-focused Lawyers**

The landscape of China-focused law has encountered its own challenges in recent years, with shifts in regulatory environments and geopolitical tensions.

In this edition of the *Who's Who*, we present key figures in the China-focused legal sphere specializing in **capital markets**, **mergers and acquisitions**, and **export controls and economic sanctions**, as well as key **China-based lawyers** who have been involved in some of the biggest deals involving Chinese companies, or have advised major Chinese firms on how to best navigate U.S. and other global trade laws and sanctions.

Read on for more information about their areas of expertise and key career highlights, or click the button below to download a PDF version of this page:

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Wei Bai Capital Markets JINGTIAN & GONGCHENG

Wei Bai is a founding partner of Jingtian & Gongcheng. He also worked as a lawyer at China Global Law Office from 1989 to 1992, and at Sullivan & Cromwell LLP from 1997 to 1998.

He is particularly experienced in the following areas: securities, corporate, M&A, restructuring, and banking. Wei Bai advised as PRC counsel to the issuer on New Century Shipbuilding's Singapore Stock Exchange IPO and acted in connection with Zhongwang Holdings's \$1.38bn Hong Kong IPO.

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Will H. Cai

Capital Markets

Will H. Cai represents issuers and global investment banks in US and Hong Kong capital market transactions. He also advises private equity funds and multinationals in their investments in Asia region.

Will Cai also works with Asian companies on their cross-border M&A activities. He has worked on over 70 successful IPOs in the US and Hong Kong capital markets in the last decade, with a focus on technology and new economy companies. Some of the deals include Legend Biotech and EHang Holdings' IPOs on the Nasdaq.

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Weiheng Chen Capital Markets WILSON SONSINI GOODRICH & ROSATI

Weiheng Chen has advised clients on corporate governance matters, including the establishment of corporate compliance programs for multinational corporations operating in China.

His work also involves providing counsel on regulatory compliance, corporate governance matters, and other legal issues. Weiheng Chen also advised on the Hong Kong IPOs and HKSE listings of Angel Align Technology, WuXi Biologics, Alibaba.com, Bank of China, and China Shenhua Energy, and the U.S. public



Meng Ding Capital Markets SIDLEY AUSTIN

Meng Ding has advised clients on corporate finance transactions, including the Alibaba Group bond offering. He also offers counsel on securities law compliance and capital markets regulations.

His experience includes the representation of Yum China Holdings, Inc. and MINISO Group Holding Limited, during listings on the Hong Kong Stock Exchange, as well as the Agricultural Bank of China's U.S. initial public offering, and listings on the HKSE and SSE.



**Yijun Chao** Capital Markets HAN KUN LAW OFFICES

Yijun Chao focuses primarily on private equity and venture capital, onshore and offshore securities issuances and listing, mergers and acquisitions, fund formation and management, and intellectual property.

He also represents many industry leading multinationals and PRC and non-PRC equity investment funds in their investments into Chinese companies, and has advised issuers and underwriters on multiple listings of Chinese companies in the United States, Hong Kong, and mainland China. Additionally, Yijun Chao has represented a variety of multinational companies, handling various legal issues related to their direct investments and mergers and acquisition transactions within China.

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Shu Du Capital Markets SKADDEN, ARPS, SLATE, MEAGHER & FLOM

Shu Du represents corporate clients, investment banks and private equity funds on various securities offerings, mergers and acquisitions, private equity and other general corporate matters.

Her experience in IPO and other capital markets transactions includes representing Baidu, Inc. in its secondary listing on the HKEX, JD.com, Inc. in its secondary listing on the HKEX in June 2020, and MINISO Group Holding Limited in its initial public offering on the NYSE. offerings and/or listings of Tencent Music Entertainment, X Financial, Opera Limited, and Bright Scholar.

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He Fei Capital Markets HAIWEN & PARTNERS

He Fei is the founding partner of Haiwen, and was a member of the Stock Issuance Review Committee of the China Securities Regulatory Commission, and the China-Hong Kong Securities Group.

He has presided over or participated in the planning and organizational implementation of joint-stock reform, share issuance, and listing work for dozens of large state-owned enterprises, including the Agricultural Bank of China, China Construction Bank, People's Insurance Company of China, PetroChina, Sinopec, Chalco and Bank of Ningbo.

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Li He Capital Markets DAVIS POLK

Li He's work focuses on guiding companies during pre-IPO financing, to listing and beyond. He has advised on more than 50 U.S. IPOs, including Kingsoft Cloud, Tencent Music, iQIYI, and JD.com.

He has also advised on over 70 HKEX IPOs, including Meituan Dinning, Baidu, NetEase, Agricultural Bank of China, ICBC, and Air China. He also offers ongoing compliance, governance and strategic advice to listed companies and investment banks across the region.

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Haiping Li Capital Markets SKADDEN, ARPS, SLATE, MEAGHER & FLOM

Haiping Li has experience advising China's new economy companies on U.S. and Hong Kong IPOs, and representing companies and clients to obtain private equity financing.

Her work also involves providing counsel on corporate finance transactions, securities law compliance, and other corporate transactions. Her recent experience representing companies in U.S. and Hong Kong IPOs and other capital market transactions includes: 17 Education & Technology Group, Baidu, Bilibili, DiDi Global, JD.com, Li Auto, Pinduoduo, Weibo, and Xiaomi.

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Yi Goo Capital Markets SIMPSON THACHER & BARTLETT LLP

Yi Gao's varied practice includes advising clients on SEC-registered offerings, Rule 144A/Regulation S offerings and listings in New York and Hong Kong for China-based companies from various industries.

Some highlights from his work include underwriting the U.S. IPO and listing on the NYSE of DiDi Global Inc., and XPeng Inc. He also assisted Ganfeng Lithium and Country Garden Holdings Limited in their respective Hong Kong IPOs.

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Grace Huang Capital Markets FRESHFIELDS BRUCKHAUS DERINGER

Grace Huang's work at Freshfields is focused on advising on equity capital markets, as well as mergers and acquisitions transactions in Asia, in particular Hong Kong and China.

She has particular experience advising on high profile and complex dual and triple primary listings, secondary listings, SPAC listings and listings of overseas companies. Her recent work includes advising on Hong Kong listings of regional or international businesses, including BOC Aviation, MGM China, Razer Inc., Sands China, and Sun Art Retail Group.

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James C. Lin Capital Markets DAVIS POLK

James C. Lin has advised clients on significant securities offerings, including the U.S. initial public offerings of JD.com, 36Kr, Tencent Music Entertainment, Zai Lab, and Baidu.

For these IPOs, he represented the underwriters in navigating regulatory hurdles and compliance issues. His practice focuses on public and private corporate finance transactions, including initial public offerings, convertible and high-yield debt offerings and private equity investments, and mergers and acquisitions.

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Ke Geng Capital Markets O'MELVENY & MYERS LLP

Ke Geng's work includes advising companies on offshore listings and other capital market financings, with his representations amounting to an aggregate financing size of over US\$20 billion.

Some of his clients include China Renaissance, CITIC Bank, China Construction Bank Corporation, and Wuxi AppTech.

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Teresa Ko Capital Markets FRESHFIELDS BRUCKHAUS DERINGER

Teresa Ko's work involves providing counsel on regulatory compliance, and corporate governance matters. She currently serves as co-chair of the Hong Kong Stock Exchange's Listing Review Committee.

Teresa Ko also advised on the listings of numerous Chinese state-owned, privately owned and international enterprises on the Hong Kong Stock Exchange, including the 'big four' banks, TME, XPeng, Yum China, Alibaba, Budweiser APAC, Tencent, Imax China, and AIA.

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Mengyu Lu's work involves advising on initial public offerings and listings on the Hong Kong Stock Exchange, pre-IPO financings of issuers, mergers and acquisitions, and post-listing compliance matters.

Some specific clients include Haidilao International Holding Ltd. in connection with its US\$964 million IPO on the Main Board of HKEx, and the US\$1.52 billion global offering and dual primary listing of Li Auto Inc. also on the HKEx.

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### WILSON SONSINI GOODRICH & ROSATI

Dan Ouyang has represented corporate clients across a variety of industries, including technology, healthcare, education, and entertainment in over 100 IPOs and follow-on offerings in the U.S. and Hong Kong.

She was also previously a journalist at China Central Television and China Radio International. Dan Ouyang represented WuXi XDC in its spin-off from Wuxi Biologics and its HK\$4.07 billion Hong Kong IPO and listing, as well as Tencent in Tencent Music's U.S. IPO.

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Benjamin Su has worked extensively across the Greater China region, particularly in the technology sector, including semiconductors, EVs, renewable energy, artificial intelligence, fintech, and e-commerce.

Benjamin Su's work involves advising clients on crossborder mergers and acquisitions, corporate restructuring, and other corporate transactions. He also worked on several initial public offerings - Kuaishou Technology, Tianqi Lithium, XPeng, and China Online Education Group — providing strategic counsel on capital markets regulations and compliance matters

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Tim Wang Capital Markets CLIFFORD CHANCE LLP

Tim Wang's work involves advising on restructurings, joint ventures, and other strategic corporate transactions. He also worked as in-house counsel for China Huarong Asset Management Company.

Some completed IPOs which Tim Wang has led include the listings of the Postal Savings Bank of China Co. Ltd., BAIC Motor Corporation Ltd, Everbright Securities Co. Ltd., and CGN Power Co Ltd., on the Hong Kong Stock Exchange.

Shuang Zhao

Shuang Zhao's work involves providing counsel on

corporate restructurings, joint ventures, and other

corporate transactions. She also advises clients on

cross-border mergers and acquisitions transactions.

Shuang Zhao was one of the underwriters in the global

offerings and listings of JD Health and JD Logistics on

the Stock Exchange of Hong Kong, and MINISO's

U.S. IPO and listing on the New York Stock

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Yuting Wu Capital Markets SKADDEN, ARPS, SLATE, MEAGHER & FLOM

Yuting Wu's practice focuses on capital markets transactions, cross-border mergers and acquisitions, corporate finance and investments, and public company compliance matters.

His clients include Hesai Group, for its US\$192 million initial public offering of American depositary shares (ADS) and listing on the Nasdaq, and Xiaomi Corporation for its US\$5.4 billion IPO and listing on the HKEx. He has also advised and assisted various U.S.-listed companies, including Pinduoduo, Bilibili, NIO, Weibo, and Trip.com in their ongoing regulatory compliance.

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Allen Wang has worked on domestic and international capital markets transactions, mergers, acquisitions, and restructurings in industries such as life sciences, technology, media, gaming, and finance.

His experience includes advising the underwriters on the initial public offerings of NIO Inc., Bilibili Inc., and Hesai Technology on the Nasdaq. Additionally, Allen Wang advised Bank of America Merrill Lynch, as financial advisor to Sinopec Kantons Holdings Limited, an international oil and gas company, in its US\$283 million acquisition of interests in five joint ventures from China Petroleum & Chemical Corporation, a Chinese state-owned oil and gas company.

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Anthony Zhao Capital Markets ZHONG LUN LAW FIRM

Anthony Zhao specializes in providing legal services in the areas of private equity and venture capital investments, capital markets and corporate mergers and acquisitions.

He has particular expertise in advising on transactions involving both offshore and onshore matters. Anthony Zhao's services cover a broad range of industrial sectors in China, with a strong focus on the new economy, high-tech and innovative sectors. He has also advised on many landmark transactions, such as the overseas listings of Tencent, Meituan, JD, NetEase and Haier, Focus Media's privatization from NASDAQ, SSF's investment in Ant Financial, the development of Shanghai Disneyland, and JD's strategic alliance with Tencent.

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Jie Zhu Capital Markets WILSON SONSINI GOODRICH & ROSATI

Jie Zhu has represented corporations and private equity funds in a wide range of complex mergers, acquisitions, initial public offerings, joint ventures, spin-offs, and going-private transactions.

His clients include companies in the healthcare, technology, consumer products and services, telecommunications, entertainment, transportation, energy, finance, and real estate sectors. Some particular clients include Tencent and DJI International, which Jie Zhu represented in various financing and investment transactions, as well as State Grid



**Robert Ashworth** Mergers and Acquisition FRESHFIELDS BRUCKHAUS DERINGER

Robert Ashworth specialises in all forms of mergers and acquisitions and private equity work, and has a particular reputation in tech, where he advises Apple, Uber and the CK Hutchison Group.

He also represents global financial institutions such as Prudential, SunLife and ScotiaBank. Robert Ashworth also advised PayPal on its acquisition of GoPay, which made PayPal the first foreign payments platform licensed to provide online payment services in China.

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International Development in its acquisition of electric power transmission assets in Brazil.

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Milton W. M. Cheng Mergers and Acquisitions BAKER & MCKENZIE

Milton W. M. Cheng is experienced in mergers and acquisitions, real estate investment trusts, financial services regulation, corporate finance and corporate restructurings.

He regularly advises clients on a wide range of acquisition, REIT, restructuring, regulatory and corporate finance matters. Some notable representations include acting as lead counsel for Macquarie Bank on its acquisition from ING Bank of the ING group's Asian equities businesses, covering more than 10 jurisdictions, and representing a wellknown US multinational corporation on its agreement with the Hong Kong Government for the construction, development, management and operation of Hong Kong's first international theme park.

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Marcia Ellis Mergers and Acquisitions MORRISON FOERSTER

Marcia Ellis's practice focuses on mergers and acquisitions involving companies and other assets in Asia. In the past three years, she has advised on deals with a total aggregate value of over US\$265 billion.

She represented Alibaba Group in the acquisition of a 33% stake of Ant Financial, operator of China's biggest online payment platform by market share; Softbank in the acquisition of a more than 40% stake in Arm China and in taking back control of Arm China in preparation for the IPO of Arm Holdings; as well as Ascendent Capital Partners in the US\$1.66 billion take private of Hollysys Automation, a Chinaheadquartered and US-listed industrial automation company.

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Sun Hong Mergers and Acquisitions NORTON ROSE FULBRIGHT LLP

Sun Hong represents clients in cross-border transactions including foreign direct investment, mergers and acquisitions, joint ventures and projects involving PRC assets or entities.

Some of her recent work includes advising a global leading battery manufacturer on the China aspect of its acquisition of the battery and portable lighting business from a U.S. company, and advising an



Simon Cooke Mergers and Acquisitions LATHAM & WATKINS LLP

Simon Cooke regularly advises Asian and international private equity clients, their portfolio companies, and strategics on transactions across the Asia Pacific region, including in India, Korea, Japan, and Greater China.

He recently advised a joint venture vehicle jointly and indirectly owned by Carlyle Asia and CITIC Group Corporation, on the HK\$1.05 billion acquisition, and subsequent privatization, of a stake in Asia Satellite Telecommunication. Simon Cooke also advised American Airlines on its HK\$1.5 billion equity investment in China Southern Airlines.

Tim Gardner

Mergers and Acquisitions

Tim Gardner focuses on private equity and mergers

and acquisitions and regularly advises global, pan-Asia

and local private equity sponsors and corporate clients

Tim Gardner has represented many leading private

including Hillhouse Capital, PAG, and Primavera

the acquisition, from Swiss private equity sponsor

Capvis, of a controlling interest in Visable Group,

(B2B) e-commerce platform.

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operator of a leading European business-to-business

equity funds, other financial sponsors, and corporates

Capital, among others. He also advised Alibaba.com on

on transactions in the Asia-Pacific region.

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Jeffrey Ding Mergers and Acquisitions FANGDA PARTNERS

Jeffrey Ding specialises in general corporate matters, mergers and acquisitions, private equity, and capital markets. His clients include multinational corporations, financial institutions and private equity funds.

He has also represented clients in many U.S. and Hong Kong IPOs and A-share deals. Some examples of Jeffrey Ding's work include representing Kingsoft Cloud in its strategic acquisition of a controlling interest in Camelot, a China-based IT service and solution provider, representing Ant Financial in its RMB 3.3 billion acquisition of Hundsun Technologies Inc., and representing China Music Corporation Music in its strategic merger with Tencent Music.

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Kelly Gregory Mergers and Acquisitions CLIFFORD CHANCE LLP

Kelly Gregory specialises in cross-border mergers and acquisitions, joint ventures, minority investments, disposals, reorganisations and general corporate advisory matters.

Her clients include both multinational and Chinese corporations. Some recent work includes advising Volkswagen Group on its technical collaboration and strategic minority investment in XPENG, and advising Tencent on majority acquisitions and minority investments in the games, technology and fintech sectors in Europe, North America, Latin America and Asia.

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Peter X. Huang Mergers and Acquisitions SKADDEN, ARPS, SLATE, MEAGHER & FLOM

Peter X. Huang is involved in cross-border merger and acquisition transactions by Chinese companies around the world and foreign investment transactions in China.

He also advises on securities offerings by issuers based in China and on private equity transactions. Some notable experiences include advising Anbang Insurance Group in its US\$1.95 billion acquisition of New York's



Lina Lee Mergers and Acquisition ALLEN & OVERY

Lina Lee's experience includes advising listed and private companies in corporate finance, equity capital markets transactions and mergers and acquisitions, including IPOs and joint ventures.

She also advises on secondary equity fundraisings, disposals, takeovers, and corporate restructurings.

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Australian investor on its buy-out of the Chinese domestic joint venture partner following occurrence of deadlock circumstances.

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Greg Liu Mergers and Acquisitions PAUL, WEISS, RIFKIND, WHARTON & GARRISON LIP

Greg Liu has worked on a variety of public and private mergers and acquisitions transactions, including representations of financial and strategic investors on investments in Asia.

Plus, representations of investors and special committees on take-private and PIPE transactions of public companies listed in the United States, Mainland China, Hong Kong, Taiwan, Singapore and Thailand, and representations of Chinese companies on outbound acquisitions and joint ventures. Some notable transactions that Greg Liu has worked on include PAG's subscription of US\$500 million of secured convertible senior notes issued by Nasdaq listed iQiyi, Inc., and various investments, outbound acquisitions and joint ventures of Baidu, Tencent, TCL Group, and Dalian Wanda Group.

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Miranda So Mergers and Acquisitions DAVIS POLK

Miranda So advises on cross-border mergers and acquisitons, foreign direct investments, pre-IPO financings, joint ventures, going-private transactions, PIPEs, restructurings, and securities matters.

She recently advised Tencent in the \$8.7 billion goingprivate acquisition of 58.com, and advised Tencent and Tencent Music Entertainment on the €3 billion strategic investment in 10% of Universal Music Group. Her work spans industries including TMT, biotech and healthcare, consumer products and retail, education, energy and utilities, financial services, and transportation and infrastructure.

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Betty Yap's practice focuses on advising private equity funds and other financial sponsors in buyout, growth capital and co-investment transactions, structured investments and exits.

She also advises financial institutions and corporates on complex cross-border mergers and acquisitions, divestments and joint ventures. She advised Hillhouse Waldorf Astoria Hotel from Hilton Worldwide, and China National Chemical Corporation in its acquisition of Qenos Holdings Pty Ltd., an Australian company, from ExxonMobil and Orica.

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Paul D. McKenzie Mergers and Acquisitions MORRISON FOERSTER

Paul D. McKenzie has experience advising on a broad range of issues such as industry permitting, technology licenses, data privacy and cyber security, and anticorruption compliance in China.

Some notable highlights include representing Allianz in its China asset management joint venture matters, and the sale of Allianz SE's 49% stake in its onshore joint venture CPIC Fund Co., Ltd. He also advised Jamieson Wellness Inc. on a partnership with DCP Capital, a leading international private equity firm with a long-term track record of success in Greater China and broader Asian markets.

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Judie Ng Shortell Mergers and Acquisitions PAUL, WEISS, RIFKIND, WHARTON & GARRISON LLP

Judie Ng Shortell focuses on private equity investments and cross-border mergers and acquisitions. Notably, she advised KKR in the buy-out transaction and launch of Cue & Co.

She also advised on its investments in various businesses in the sector, including Shenzhen Suishou Technology and Voyager Innovations. She also advised State Grid in its US\$3.04 billion acquisition of Compania General de Electricidad S.A. from Naturgy Energy.

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Vivian Tsoi Mergers and Acquisition WHITE & CASE LLP

Vivian Tsoi advises corporations on their operations and activities in China and China-based clients on strategies for entering overseas markets. Her clients include SDIC Fund, Haier, Saudi Aramco, and Nestle.

Vivian has advised Aramco on various transactions, including acquisition of interests in chemical company Rongsheng Petro for RMB24.6 billion, and with Sinopec to build a refinery and petrochem project in Fujian.

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Benita Yu Mergers and Acquisitions SLAUGHTER AND MAY

Benita Yu has represented numerous major corporate clients, PRC state-owned enterprises, international issuers and leading investment banks with their securities, and mergers and acquisitions transactions.

She advised Alibaba on its acquisition of SCMP, and its investment in CICC. Benita Yu also advised Alibaba on its US\$3.6bn acquisition of a controlling



Christopher Wong Mergers and Acquisitions SIMPSON THACHER & BARTLETT LLP

Christopher Wong's practice area involves capital markets, public and private mergers and acquisitions, transactions involving private equity and regulatory compliance.

Some of his recent experience in mergers and acquisitions transactions includes advising China Minmetals Group on its public offer for Hunan Non-Ferrous Metals, a Hong Kong–listed company, and China Mobile on its US\$6.4 billion acquisition of telecoms assets from its parent company.

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Alex Zhang's work involves advising clients on crossborder corporate transactions in China, as well as Chinese private and state-owned companies in their investments, acquisitions and activities outside China.

A notable client includes Haier Group, during its US\$5.4 billion acquisition of GE Appliances unit from GE through an auction process. Alex's recent work

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Capital on its investment in Magento Commerce, and the subsequent US\$1.68bn sale to Adobe, and also advised a consortium of investors as a finalist bidder in the auction sale of McDonald's operations in mainland China, Hong Kong SAR and Macau SAR which were sold for US\$2.1bn. stake in Sun Art and the resulting US\$2.2bn mandatory general offer.

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including advising Schneider Electric on its minority investments in Star Charge, a leading EV charging pole manufacturer and operator in China, and advising Magna Steyr on a joint venture with Beijing Automotive Industry Holding (BAIC) for developing and manufacturing of EV cars in China.

Larry E. Christensen

Larry E. Christensen concentrates on export controls,

He also offers counsel on various regulations issued by

the Office of Foreign Assets Control (OFAC). He

focuses on pre-acquisition due diligence, Committee

on Foreign Investment in the United States (CFIUS)

reviews of foreign direct investment, and the defense of

enforcement cases, as well as compliance processes,

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sanctions, and embargoes under the International

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Administration Regulations (EAR).

Export Controls and Economic Sanctions

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#### Josephine Aiello LeBeau Export Controls and Economic Sanctions WILSON SONSINI GOODRICH & ROSATI

Josephine Aiello LeBeau is a partner at the Regulatory practice of Wilson Sonsini, where she advises on matters relating to compliance and enforcement of U.S. export control regulations and economic sanctions.

She has been ranked as a top practitioner in this area since 2012, as rated in Chambers Global. Her experience includes advising clients on transactions involving Huawei and ZTE in light of changing regulations, as well as the classification of "critical technologies" as they may apply to CFIUS analyses.

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### Benjamin H. Flowe, Jr. Export Controls and Economic Sanctions BERLINER CORCORAN & ROWE LLP

Benjamin H. Flowe, Jr. advises companies on all aspects of international business, including export controls, embargoes and sanctions, antiboycott laws, and the Foreign Corrupt Practices Act.

He also has expertise in cross border business transactions, software licensing, international trade remedies cases, trade policy matters, and finance. Ben has worked extensively in counseling, licensing, rulemaking, lawmaking, and enforcement matters involving export controls and trade embargoes and sanctions on exports of both "dual-use" and military goods and technology. He advises both U.S. and non-U.S. based companies on the application of these U.S. laws to their exports and their non-U.S. business.

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Ronald I. Meltzer Export Controls and Economic Sanctions WILMERHALE

Ronald I. Meltzer's practice focuses on compliance and enforcement matters relating to US export controls and economic sanctions, including such matters that increasingly involve dealings with China.



John P. Barker Export Controls and Economic Sanctions ARNOLD & PORTER

John P. Barker's practice focuses on national security matters including export controls and trade sanctions administered by the Office of Foreign Assets Control at the U.S. Department of the Treasury (OFAC).

He also advises on compliance with the Foreign Corrupt Practices Act (FCPA). John has also testified frequently before the U.S. Congress on a wide variety of export control matters including trade sanctions, preventing the transfer of arms and dual-use technology to state sponsors of terrorism, the Export Administration Act, export licensing and compliance, and regulation of the aerospace industry.

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Kay C. Georgi Export Controls and Economic Sanctions ARENTFOX SCHIFF

Kay is a partner in the International Trade group and advises clients on all aspects of international trade, particularly in the areas of export control and sanctions, Foreign Corrupt Practices Act, and customs matters.

She also has experience advising clients on issues involving trade agreements, including World Trade Organization (WTO) agreements. More recently, Kay has advised clients on compliance with US customsrelated laws and regulations administered by the Customs and Border Protection (CBP).

John Shane

WILEY REIN LLP

John Shane offers counsel for U.S., foreign, and

multinational clients on U.S. export controls and

national security and foreign policy matters.

economic sanctions. He regularly represents clients on

Export Controls and Economic Sanction

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assessments, and audits.

Peter Lichtenbaum Export Controls and Economic Sanctions COVINGTON & BURLING LLP

Peter Lichtenbaum advises clients on a broad array of international regulatory compliance and trade matters, including export controls, economic sanctions, and national security reviews of foreign investments.

He also offers counsel on anti-corruption laws, market access, and international trade disputes. Some of his experiences include assisting a U.S. aerospace company with export classification and licensing requirements for joint venture with Chinese partner, and advising a large U.S.-based aerospace and defense company regarding its response to U.S. government investigations of export control violations related to China.

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Andrew Shoyer Export Controls and Economic Sanctions SIDLEY AUSTIN

Andrew Shoyer focuses on the implementation and enforcement of international trade and investment agreements. He also advises companies on Office of Foreign Assets Control (OFAC) sanctions.

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His work includes due diligence reviews transaction advice, licensing, corporate compliance programs, regulatory audits, voluntary disclosures and enforcement cases. Mr. Meltzer has extensive experience dealing with the US Department of State, US Department of Commerce and OFAC on these matters. Mr. Meltzer also represents clients in customs and trade remedy cases and provides advice on Foreign Agents Registration Act requirements.

He has also presented before the U.S. Departments of State, Defense, Commerce, and Treasury. He also counsels foreign companies on the extraterritorial reach of U.S. export controls and economic sanctions, including with respect to U.S. goods, technologies, and services, U.S. dollar transactions, or other circumstances with a U.S. nexus, as well as the application of secondary sanctions.

Kevin J. Wolf

Kevin J. Wolf has more than 30 years' experience

Export Controls and Economic Sanction

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Additionally, Andrew Shoyer provides counsel on export controls and anti-boycott rules administered by the U.S. Department of Commerce's Bureau of Industry and Security (BIS). He also works extensively with manufacturers and service providers on WTO compliance in Asia and on protection of intellectual property in bilateral and regional free trade negotiations.

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Di Xiaofeng focuses on corporate law, securities, mergers and acquisitions, and foreign investment. He has worked in the Secretariat of China International Economic Trade Arbitration Commission.

He also worked in the China Legal Affairs Center of Ministry of Justice. One notable case which Di worked on after joining the firm in 1992 was advising Dongfeng Automotive Industry Investment Co., Ltd on the establishment of a joint venture with Nissan Motor Co., Ltd.

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Liu Jinrong is a Beijing-based Managing Partner of Global Law Office, focused on capital markets, mergers and acquisitions, private equity and venture capital, and taxation.

He has advised on more than 150 equity and debt offerings on the Hong Kong, New York, Shanghai and Shenzhen stock exchanges, covering a wide range of industries, including AI, biotech, mining, power, real estate, banking, consumer goods, shipping and environmental. Liu also served as an advisor for ChemChina's \$43 billion acquisition of Syngenta.

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Zhang Jiping China-based HAIWEN & PARTNERS

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#### Adam M. Smith Export Controls and Eco GIBSON, DUNN & CRUTCHER LLP

Adam M. Smith focuses on international trade compliance and white collar investigations, including with respect to federal and state economic sanctions enforcement, and CFIUS.

He also offers counsel on the Foreign Corrupt Practices Act, embargoes, and export and import controls. From 2010-2015 Mr. Smith served in the Obama Administration as the Senior Advisor to the Director of the U.S. Treasury Department's Office of Foreign Assets Control (OFAC) and as the Director for Multilateral Affairs on the National Security Council in the White House.

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Hua Xiaojun China-based JUNHE

Hua Xiaojun, who also goes by Warren, has represented leading multinational companies in their Greenfield investments, project finance and complex mergers and acquisitions deals in China.

His work has covered industries such as water. transport, mining, automotive, banking, construction and consumer goods. His prior legal experience includes five years of litigation and commercial practice in banking and finance with local law firms in Beijing and Jiangsu Province, and twelve years of commercial practice in foreign direct investment, mergers & acquisitions, infrastructure and project finance in Beijing, Hong Kong, and Guangzhou.

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Qi Xuanting China-based FANGDA PARTNERS



Wang Junfeng China-based KING & WOOD MALLESONS

providing advice and counseling regarding the laws, regulations, policies, practices and politics pertaining to export controls, and sanctions.

He also provides counsel on national security reviews of foreign direct investments and other international trade issues. He has deep experience that includes civil and criminal defense, internal investigations, due diligence audits and compliance program enhancements, as well as being a Special Compliance Officer, and serving as the Assistant Secretary of Commerce for Export Administration, Bureau of Industry and Security (BIS). Some of Kevin Wolf's work includes advising U.S. semiconductor and other high-technology companies regarding compliance with the EAR, including the prohibitions pertaining to activities involving foreign companies on the EAR's Entity List, Denied Persons List and Unverified List.

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Li Zhuowei China-based HAN KUN LAW OFFICES

Li Zhouwei, who also goes by Joyce, has represented New York Stock Exchange and Nasdaq listed companies as well as offshore private companies in acquiring Chinese domestic companies.

She has also assisted with deal structuring, legal due diligence review, drafting documents, and negotiations. She has actively represented many China incorporated companies in their equity financing transactions and offshore listings. Li regularly advises clients on anti-Monopoly law compliance issues and assists with MOFCOM merger clearance.

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Qi Xuanting, who also goes by Michael, focuses on corporate finance, including private equity, venture capital investments, divestments, domestic and overseas mergers and acquisitions.

Additionally, he has provided counsel on restructuring, capital markets, and other corporate matters. Some notable experiences include assisting with the merger of Didi and Kuaidi, and executing private equity investments from Sequoia into Pinduoduo.

**Zhang Xuebing** 

ZHONG LUN LAW FIRM

Zhang Xuebing has served as legal counsel for many

Chinese and foreign enterprises, financial institutions

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Some of his clients include Motorola, IBM, General

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Wang Junfeng's areas of practice include securities, finance, mergers & acquisitions, international commerce, foreign investment, and international arbitration.

In April of 1993, Wang Junfeng founded King & Wood Mallesons (China) which became one of the first partnership law firms in China, and he has since advised on numerous private and major state-owned enterprises focusing on restructuring and IPO transactions as well as infrastructure projects.

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Zhao Yang China-based JINGTIAN & GONGCHENG

Zhao Yang is currently a managing partner and the director of Jingtian & Gongcheng. His practice is focused on corporate law, international financial law, securities law, and international arbitration.

Some notable deals worked on by Jingtian & Gongcheng include Huayou Cobalt's Zimbabwe lithium acquisition, China Avionics' merger with AVIC, and iQiyi's Nasdaq IPO.

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Zhang Jiping is the managing partner of Haiwen Partners, focusing mainly on investments, mergers & acquisitions, securities issuance, and fund establishment.

Some of Zhang's projects include representing HSBC in setting up the first foreign-controlled joint venture securities company, and representing Universal Studios in setting up a joint venture for the Universal Studios theme park project in Beijing. He also represented issuers and underwriters in initial public offerings and listings on the New York Stock Exchange, NASDAQ, and the Hong Kong Stock Exchange, including Baidu and China Oriental Group.

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<mark>Zhu Xiaohui</mark> China-based TIAN YUAN LAW FIRM

Zhu Xiaohui has served as the director of Tian Yuan since 2011, after joining the firm in 1997. His focus has been on investment and financing, mergers and acquisitions, and capital market transactions.

Zhu has particular experience in representing stateowned enterprises in handling major and complex investments, restructuring and structural adjustment projects — some of the companies he has represented include Sinochem, Beijing State Management Center, Syngenta Group, CSC Financial Co., Ltd., and Far East Horizon.

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